Motorcycle Retail and Service Centre Business for Sale Scottsdale



For Sale

Location: TAS

Asking: OFFERS OVER \$149,000+SAV

Type: **Transport/Automotive**

High Profits Automotive Service Centre and Retail T/O FY 2023>\$1.1 mill ROI 116%

Scottsdale Suzuki is more than a motorcycle dealership; it is an iconic local establishment for 40+ successful years.

Servicing the North East in both a retail and workshop capacity, the franchise is highly profitable, in demand, and supported by a loyal customer base, thanks to its stellar reputation.

The store has been in the same ownership since its inception in 1982, and has become a fixture of the community; the one-stop-shop for ATVs, off-road and road bikes, spare parts, accessories, repairs and maintenance of all brands.

The whole region is experiencing an economic resurgence, with the business enjoying a dramatic profit increase this financial year. The area is home to an ever-increasing number of attractive features, including mountain bike and motorcycle trails and tours, along with international tourist destinations such as Bridestowe Lavender Estate and world-renowned golf courses.

The natural beauty of the area, as well as an upturn in agriculture, draw increasing demand for the services Scottsdale Suzuki provides. These factors and more are likely to continue increasing traction in the industry, as the community overcomes the period of uncertainty brought about by COVID-19, and world travel is re-established.

This sale denotes the change of an era, and a valuable role to be filled. From farmers, to kids, to road and offroad enthusiasts and tourists, Scottsdale Suzuki provides a crucial service to a broad demographic, with the potential for further expansion.

The premises would be well suited to an increase in the range of products sold, including the potential to branch out into other small engines and power equipment, ATVs and side-by-sides. The sale and repair of mountain bikes would be another way to capitalise on the tourism increase, while providing a sought-after service.

Take advantage of the enviable reputation and online presence, with five-star reviews and an established Facebook following and website.

As the only motorcycle outlet in the region, the absence of local opposition in the industry generates consistent interest and demand.

Open from 08:30-18:00, 5 days a week, the business currently operates effectively with one owner and 1.5 employees.

Scottsdale Suzuki represents an incredible lifestyle opportunity for the right owner; a passionate motorcycle enthusiast would never work another day. Enjoy congenial hours in an attractive Tasmanian country town, with all the conveniences of a large city, minus the stress and expense.

Contact:

Paul Scott or 0477 771 098

aubizbuysell.com.au/108792

Business Brokers Network Australia

Broker Ref: 15549.1





The leasehold business is for sale at OFFERS OVER \$149,000+SAV. The freehold property is also available. An extensive range of plant and equipment are included, and a new lease will be in place.

Phone Paul Scott on 0477 771 098 or Praveen Pant on 0432 256 682 email pauls@businessbrokersnetwork.com.au .

INTENDING PURCHASERS TO MAKE THEIR OWN INVESTIGATIONS AND ENQUIRIES IN RELATION TO THE BUSINESS AND NOT TO RELY UPON WARRANTY OR STATEMENT MADE BY THE VENDOR OR BY ANYONE ON HIS/HER BEHALF; Please Note: All figures quoted are approximate.*

