

# Medical IT MSP Business for Sale Sydney



## For Sale

Location: **Sydney**  
Asking: **\$7,000,000**  
Type: **Services-Other**

### MSP DTA Certified Strategic Company

Expressions of interest are sought for the acquisition of this Medical based MSP that is one of only 11 DTA Certified Strategic Companies within Australia.

The Company has its roots in medical IT for specialist practices across the country. It is Australia's leading healthcare Cloud MSP and has strong recurring income with clients on long term, auto renewing service agreements.

They are partnered with leading medical industry bodies, specialist software providers and all major ICT distribution companies throughout Australia.

They have dedicated rack space in 3 Australian Gold Standard Datacentres with all Data Centre hardware up to date and capable of supporting the system and growth long term.

The Head office is based out of Sydney with a reliable field services contractor network that spreads throughout the country.

There is long serving and highly skilled management in place with a team of 11 staff.

The company owner has spent the last few years building capacity and implementing proprietary systems to achieve ISO 9001 and ISO 27001 certifications with the target to becoming a DTA Certified Strategic Company.

This significant milestone was achieved recently, and the company is now the only certified Healthcare Specific ICT organization positioned to tender on Federal and State Government based Healthcare contracts.

The size and scope of these projects will dwarf all previous contracts and the revenue and earnings potential is massive.

FY 22 Revenue from existing business: \$3.45 Million

FME from existing business: \$742,000

Projections for FY23 are a conservative \$4.5 Million with the existing clientele. Government works will eclipse this projection.

The owners are seeking expressions of interest over \$7 million from qualified buyers that understand the industry.

An information Memorandum will be supplied to qualified buyers, use this link to complete the confidentiality agreement - <https://forms.gle/2h2YMwE7ezWEQhWq8>

### Contact:

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