



For Sale

Location: **NSW**
Asking: **\$230,000 + SAV**
Type: **Retail Other**

newsXpress Goulburn is within Goulburn Square. Priced to sell \$230k + S.A.V.

Goulburn is our First Inland City, it has that historical feel about it with its heritage buildings and beautiful colonial heritage styled, solid brick bull nosed verandahs. It has a population, city and surrounds of 32,053 according to the Government 2021 Census. It has a very even age spread of citizens from birth to 80-year-olds with growing housing development areas. New dwellers consist of, in the main, personnel, many employed at nearby Canberra ACT (45 mins away) plus others wanting a large city with great opportunities close to a major airport (Canberra) with quiet country living.

In the middle of this main, Auburn Street hub, is Goulburn Square where newsXpress Goulburn is located. This newsagency was originally purchased by the same owners some 40 or so years ago. The current owners moved location when the Shopping Complex was built.

The owners currently work a combined total of 50 hours - 25 hours each per week.

NSW Lotteries net commissions of \$206,624k p.a. or \$3,974 per week earn a surplus that covers the full occupancy costs plus contributing \$86,624k to wages paid.

Commissions earned have increased with the installation of the current the Lott retail image. New owners, after they settle in, will have the opportunity to make improvements if any, of their own liking. This would enable other products to be introduced and the development of Social Expression, which is the fastest growing section in community - based Newsagencies today.

Deliveries and Distribution have long been separated from the store's income and services in fact the store is retail only enabling excellent hours of trade from 8.a.m. to 5.15 p.m. Mon to Wed and Fri with Thursday being 6 p.m. and lesser hours weekends (see roster for confirmation). Closing Saturdays 3.30 p.m. and Sundays 2.00 P.M.

This is a very good opportunity for new owners where they have choices to alter their staffing arrangements to suit a one-person owner or a partnership of two people working full time.

The BUSINESS Includes:

- * 2 printers, 3 terminals point of sale, one server and one spare server.

Server can be accessed remotely.

- * TYRO EFTPOS connected.

- * Notebook computer + hand scanner used for stock taking.

- * An excellent website (Tower P.O.S. link for easy upload). Staff all well trained with training manuals available for management referral.

For discussion and Business Profile as well as extra possibilities and new opportunities contact:

Graeme Day 0407 206 016 or Jacqueline Rossiter 0421 890 777.

Contact:

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