Roof Restoration Business for Sale Southport Gold Coast



For Sale

Location: Asking: Type: Gold Coast \$395,000 + SAV Services-Other / Services-Home/Garden

High Return Roof Restoration Business

This well-established business, with a solid 40-year history, specializes in roof-related services. It boasts a stellar reputation, underscored by impressive online reviews and consistent referrals. The business operates across the Gold Coast and Northern Rivers of NSW and is licensed in both QLD and NSW.

Key strengths of the business include:

Established Operations: With a reliable team of contractors handling the trade work, the current owner focuses on sales and marketing. This strategy has successfully increased revenue and profits annually, well beyond the owner's salary and discretionary expenses.

Robust Marketing and Online Presence: The business has a comprehensive marketing strategy, including an extensive website, a video library, active social media engagement, and digital marketing channels. These assets, crucial to the business's success, are included in the sale.

Strong Pipeline of Work: The sale includes a significant amount of future work, such as ongoing projects, quoted work, and approved but not yet started quotes. The primary focus is on roof tile and roof painting services.

Ready-to-Execute Work: There are 3-4 months of work ready to start, with all on-site work managed by contractors.

Support for License Acquisition: Understanding the need for proper licensing, the seller is ready to assist the new owner in obtaining the required licenses.

Home Office Operations: Currently run from a home office without significant equipment requirements. Some space is beneficial for profitability, but outdoor and non-undercover spaces are sufficient. The asking price for this lucrative opportunity is \$395,000 + Stock at Value (SAV).

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