

## LEADING SYDNEY BEAUTY & COSMETIC COMPANY FOR SALE

Are you a business owner looking to acquire a business that is robust built on quality and reputation? A solid opportunity to acquire a well-systemised company with multiple sites. An opportunity not to be missed.

- \$1,170,188 EBITDA (21-22 FY)
- \$1,145,924 EBITDA (20-21 FY)
- An average net profit margin of 22%
- Business growth rate YoY 8.4%
- Longstanding reputation
- Minimal competition with well-positioned business
- High-traffic foot areas



## For Sale

Location: **Sydney**  
Asking: **\$4,800,000**  
Type: **Health/Beauty**

### Exceptional Beauty & Cosmetic Business Opportunity in Sydney!

An opportunity of a lifetime awaits in the beauty and cosmetic industry. As the current proprietors embark on new endeavours, a unique window opens for prospective buyers to acquire a flourishing and systematised enterprise. Positioned in an industry forecasting a national growth of 4.3%, this company not only showcases impressive financials but also offers vast expansion potential, including a ready-to-launch franchising model. With its digital prowess and an impeccable reputation, this business stands as an emblem for those aiming to make a significant impact in the beauty sector.

The company in discussion currently has all franchising documents ready to be executed with heavily documented policies and procedures from the top level down through to the bottom within the organisational chart.

#### Why This Business Shines:

**Ready for New Leadership:** As the current owners set their sights on new horizons, a golden opportunity emerges for visionary entrepreneurs to take the reins of this established and profitable venture.

**Streamlined Operations:** Benefit from a highly systemised business model, ensuring smooth operations whether you choose to expand or maintain its current stature.

**Promising Industry Outlook:** Positioned in a sector forecasting a robust 4.3% year-on-year growth, translating to an estimated \$8.4B nationally.

**Franchise-Ready:** All set to scale? The company comes with franchising documents primed for execution, accompanied by comprehensive policies and procedures spanning the entire organisational hierarchy.

#### Growth Opportunities Galore:

**Expansion Blueprint:** A well-crafted plan awaits implementation, offering avenues for business growth.

**Franchising Potential:** Tap into the lucrative franchising market with everything set to go.

**Digital Advantage:** A strong online presence tailored for e-commerce, capturing the online beauty market.

**Hands-Off Management:** Current owners have minimal engagement, showcasing the business's self-sustaining nature.

#### Financial Highlights:

2021: A turnover of \$4,724,214 and a profit of \$1,145,924

2022: A turnover of \$4,141,193 and a profit of \$828,883.

#### The Opportunity:

This isn't just a business; it's a chance to be part of Sydney's booming beauty and cosmetic scene. With an impeccable reputation and vast growth potential, this enterprise promises both profitability and prestige.

### Contact:

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