



For Sale

Location: **Sydney**
Asking: **\$295,000 + SAV + Van \$25,000**
Type: **Retail Other / Services-Other**

Well-Established Blinds & Awnings Manufacturer Installer. Highly Reputable!

The current owner will provide full training and client introductions required to ensure a smooth transition after the sale.

With a revised business model, the company now sources its products through wholesalers, reducing the need for a handyman type of buyer. A small license is all that's required for installation, which can be easily obtained online.

Alternatively, installers can be hired and paid a fee for the installation, requiring less skilled work.

Products are designed to block out up to 100% of the sun's rays, offering a cost-effective alternative to expensive air conditioning. Conveniently located just a 10-minute drive from the beach, this business has been serving the community for over 43 years.

They boast a robust online presence with a well-designed website adorned with 5-star reviews. Moreover, approximately 70% of the business comes from repeat customers and referrals.

The business has established branding on installed products for over three decades, ensuring ongoing repairs and new work. The premises include a well-equipped, light-filled factory, office, and showroom with ample parking.

REASONS TO PURCHASE THE BUSINESS:

- ☐ Established business in the heart of Brookvale, trading for more than 43 years.
- ☐ Large client database with preferred supplier/installer status at several unit blocks and prestige sites.
- ☐ Conveniently located near other suppliers with the option to deal directly with the customer.
- ☐ Potential for further expansion or integration into an existing business.
- ☐ 2015 Toyota HiAce van available for purchase.

This is an excellent opportunity for a practical, methodical person to take over a well-established business. Act now and contact John McSweyn on 0400 440 440 or fill out our confidentiality agreement form directly at (<https://api.leadconnectorhq.com/widget/form/5rd89rHVecI71100XcL6>).

Contact:

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