



For Sale

Location: **Brisbane**
Asking: **\$550,000 + SAV**
Type: **Services-Other / Retail Other**

Huge Order Book Home Renovation business and Retail Outlet

The owners of this business can't keep up with the workload and need to exit so all options are on the table. That may include assistance with licensing supervision, extended training or even vendor finance for the right person. A husband-and-wife team with building, renovation or retail experience would excel in this business.

An incoming owner doesn't need to be on the tools. The diversified revenue streams are generated from supervision of bathroom, kitchen and laundry renovations as well as retail sales of quality fittings from a top end retail showroom. The retail showroom and warehouse is based in a desirable Brisbane location with easy access for high income clients building and renovating their homes in the surrounding Suburbs. Elite dealerships with large range of fixture and fittings wholesalers attracts customers and designers to the Showroom which in turn generates retail sales as well as renovation referrals. Projects are managed by the internal supervisor who ensures projects are completed by suitably qualified subcontractors.

- * Rapidly growing revenue
- * Large pipeline of work in hand
- * Trained retail and supervisors
- * Top end showroom with unique product range

Revenue has been growing rapidly supported by a substantial forward order book and sales pipeline. Retail sales include Elite dealerships with a large range of fixtures and fittings supported by suppliers with recognised industry brand names. The warehouse and showroom are on the same site with security of tenure to 2028 as a minimum. High visibility of passing trade within a big box retail precinct and adjacent to a multi-lane, high traffic Brisbane Road.

Staff are in place to run the business on a day-to-day basis with the current owners focusing on business development, but the P&L's also show ample profits to justify employing a manager to replace the current owners should you wish to run the business under full management. Significant plant and equipment is included in the sale such as vehicles, warehouse and retail showroom fixtures. The asking price is very well supported by equipment valuation but a very attractive ROI opportunity is also on offer.

Excellent return on Investment. Seeking Expressions of Interest over \$550k + sav

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