

Luxury Holiday Renta Business for Sale Cairns QLD



For Sale

Location: **Cairns**
Asking: **\$1,200,000**
Type: **Accommodation-Other**

Luxury Holiday Rental Business in North Queensland - Exceptional Lifestyle Living

Are you searching for a remarkable business opportunity in the breathtaking tropical paradise of North Queensland? Look no further! We are delighted to present this premier holiday rental business for sale for the first time.

About the Business:

The business is renowned for its expertise in luxury holiday accommodation and destination venues throughout Tropical North Queensland and beyond. With a focus on Absolute Beachfront Homes, Luxury lifestyle properties, Spa Retreats, Tailor-made holidays, and Honeymoon Havens, this business caters to the discerning traveler seeking an extraordinary experience.

Outstanding Features:

- * Premium portfolio of beachfront houses, villas, luxury retreats, and resort-style apartments.
- * Exceptional standard of accommodation and unparalleled customer service.
- * Annual turnover of approximately \$1 million with an attractive EBITDA.
- * Well-established operations managed by a skilled operations manager and reliable staff.
- * Extensive coverage across popular locations such as Port Douglas, Daintree, Mission Beach, and more.

Technology and Systems:

The business employs a range of robust and efficient technology systems to streamline its operations and enhance guest experiences. Which contribute to the smooth operation of the business, efficient guest management, and streamlined financial processes. These systems ensure a seamless booking experience for guests while enabling the business to optimize its operations and maintain a strong presence in the competitive holiday rental market.

Tour desk facilities offer a wide range of North Queensland experiences to enhance guests' stays.

North Queensland Tourism:

North Queensland is a highly sought-after tourist destination, attracting international and national

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visitors seeking pristine beaches, vibrant coral reefs, lush rainforests, and a relaxed tropical atmosphere. With travel restrictions easing post-COVID, the tourism industry is witnessing a surge in demand, making this an opportune time to invest in the holiday rental sector.

Plenty of Future Growth Opportunities:

Capitalize on the growing number of international and domestic tourists exploring North Queensland once again.

Leverage the excitement surrounding the upcoming 2032 Olympics in Brisbane, which will drive increased tourism to the region.

Expand marketing efforts to target emerging markets and demographics seeking luxury travel.

Ideal Buyers:

This business presents an attractive opportunity for various types of buyers, including:

Entrepreneurs seeking a lifestyle change with the prospect of living in a stunning coastal region.

Established holiday rental operators looking to expand their portfolio in a highly desirable location.

Investors looking to enter the thriving tourism market with an already successful and reputable brand.

Don't miss your chance to own a thriving holiday rental business in one of Australia's most captivating destinations.

