Specialty Wedding Car Business for Sale Melbourne



For Sale

Location: Melbourne
Asking: \$479,000

Type: Transport/Automotive

Specialty Wedding Cars. Finance options available - EBS

Priced from \$479,000

This Renowned and Unique Limousine business has established an illustrious reputation as a leader in the field, operating for over 3 decades under the watchful eye of its highly organised owner.

The business presents itself for sale, with the Prestige and Trustworthiness the competition can only dream about, which not only makes it the envy of the entire industry, but virtually impossible to replicate without years of hard toil.

The new owner would seamlessly step in and generate income, not only by the vehicles owned, but with handsome commissions earned on network or affiliate vehicles, so, why waste time and energy on the "How do I do this" and make many costly mistakes along the way, when you can effortlessly step in, leverage the decades that have been spent in perfecting the processes, establishing the brand and relationships, so you can focus on the quality enquiries and income they generate.

The advertised price is inclusive of two vehicles with the option of a third. The current owner will make this third vehicle exclusively available for hire, to the new owner, as a network vehicle at a commissionable rate or the third vehicle may also be purchased at an agreed price.

About the Business

This is "The Opportunity" to be your own boss and choose your own hours, while making a great income, from having vehicles on the road only a few hours a week.

There is no other booking service on the market currently that has been systemised, so that it is scalable to any length of the imagination.

With over 30 years presence in Melbourne and regional areas, this well-known Stretch Limousine and specialty wedding car business, has established a great reputation as a leader in the industry, with ratings that will ensure those clients enquiring, are looking for the best, not the cheapest.

Primary services offered for the range of prestige vehicles include - Weddings, School Formals, Debutante Balls, Special Occasions, Tours, Funerals, airport and business transfers - there is a vehicle to suit all requirements and budgets.

Business Highlights and Key features:

- \cdot Incredible unique fleet of prestige cars highly sought after for all occasions
- \cdot Consistent supply of business through brand recognition and reputation
- \cdot Large amount of future bookings secured with booking fees.
- · Active social media following and 5-star ratings online across many platforms.
- \cdot Extensive SEO focus, prominent above the fold Google listings on page 1,
- · Fully integrated web-based software and automated CRM, to be able to work from home, or anywhere

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in the world.

 \cdot Training can be provided by the current very experienced and passionate owner to ensure a smooth transition, with simple systems and processes in place to allow the new owner to grow the business further.

All the tools, knowledge, know-how and reputation you need, to walk in from day one and generate a handsome income, without being tied to an office or shopfront 7 days per week.

To request a confidential Information Memorandum or discuss this business please email peterm@essentialbusinessservices.com.au or click enquire now.

Pictures displayed are for demonstration purposes only, and may not be of the actual business.

