

Camping & Fishing Store Business for Sale Western Downs Queensland



For Sale

Location: **QLD**
Asking: **\$379,000 + SAV**
Type: **Retail Other**

CAMPING & FISHING RETAIL STORE

Located just one hour west of Toowoomba, this Camping & Fishing retail outlet has been servicing the local community for more than 18 years under the stewardship of the current owner.

With decades of trading history, this business has proved the test of time and survived through droughts, the global financial crisis, and the most recent COVID pandemic. Even during the pandemic in 2020 & 2021 the business grew substantially. When the world returned to some kind of normality in 2022, sales & profits still continued to grow in FY2023 and FY24 is on track to be the best year in it's history.

In the last year the business has expanded into the online world to open up to a wider customer base. Whether it be camping, fishing, boating, hunting, archery or keeping your pool looking fantastic, products can be purchased both in-store and online.

Brands stocked include:

Yeti, Oztrail, Companion, Engel, Crocs, Campfire, Gasmate, Shimano, Daiwa, Jarvis Walker, Ugly Stik, Penn, Wilson Fishing

BUSINESS HIGHLIGHTS

- * 3-year average turnover \$1,300,817
- * 3-year average profit \$250,738 (normalised)
- * 2 part-time staff, 5 casual staff + full-time working owner
- * 5-year lease with option to renew
- * Rent \$60,000pa (ex gst)
- * FY2021 turnover \$1,098,903
- * FY2022 turnover \$1,252,728
- * FY2023 turnover \$1,550,822
- * Incredible YOY growth with FY24 on track for the best year to date.

If you love the country lifestyle and have a flair for retail, this is a rare opportunity to secure a business that is a proven performer over a very long period of time. Our seller is motivated to sell and enjoy the fruits of their labour so don't hesitate to register your interest in this opportunity.

For more information please contact the marketing agent Marc Phillips 0455 150 900 or via email at marc@proactivebusinesssales.com.au

Contact:

Marc Phillips
0455 150 990

aubizbuysell.com.au/117211

Business Brokers Network
Australia
Broker Ref: 18873

