



For Sale

Location: **QLD**
Asking: **\$3,200,000 + SAV**
Type: **Services-Other**

Leading Air Conditioning Business Nth Queensland

This well-established business located in Nth Queensland specializes in providing comprehensive air conditioning solutions and considered a leader in its comprehensive HVAC services in the region.

The business offers a diverse range of services to cater to its commercial and residential clients. This includes air conditioning installation, ventilation, designing and installing bespoke air conditioning systems as well as servicing maintenance and repairs.

The business's success lies in its highly skilled and experienced team. Comprising industry experts, certified technicians, and dedicated staff.

Whilst the business has exceptionally strong financial performance, and its revenue which has been growing steadily over the years it also has a strong online presence showcasing its services and capabilities

The business operates in a growth region in Nth QLD that experiences high temperatures throughout the year, and as a result, there is demand for air conditioning services, therefore providing ample growth opportunities for the business as it takes advantage of the growing population.

BUYER TYPES

Regional Expansion Acquirers: Businesses outside the North Queensland region acquiring as a strategic move to establish a presence in this thriving market.

Industry Consolidators: Those larger companies aiming to consolidate smaller players in the air conditioning sector.

Synergy Acquisitions: Companies with complementary services or products seeking to acquire to create synergies and offer more comprehensive solutions to their customers.

Strategic Alliances: Partnerships or consortiums of businesses operating in related sectors.

With a strong reputation, an expert team, and a prime location the business represents an outstanding business opportunity in the air conditioning industry. Its growing financial performance makes it an attractive prospect for buyers looking to establish or expand their presence in North Queensland.

Contact:

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