



## For Sale

Location: **Sydney**  
Asking: **\$399,000**  
Type: **Transport/Automotive**

### Car Wash and Detailing Studio for sale - Netting \$4000 per week - Highly scale able - franchise able

#### Premises

The Business: the car wash and detailing studio is around 200m2 in the basement parking near Merrylands/ Greystanes. It is purpose built with full council approval including oil separator, 1 x wash bays 1 x vacuum bay, 2 x detailing bay bays one for window tinting and dent repairs.

Currently washing around 60 100 cars a week with a high average sale around \$80 to \$100 per customer.

Detailing customers average \$180 400 and Ceramic coating customers average spend \$1050 - \$1500 Contractors are used for window tinting, scratch and dent repair and PPF (paint protection film) which the business makes around 50% to 100% margin

#### Hours of Operation

Monday to Sunday 8.00am to 5.00pm

#### Potential

- \* To advertise and more detailing and ceramic coating jobs
- \* Advertise more rim repairs and PPF jobs which has good margins
- \* To advertise on social media
- \* Sell detailing products in store or online or run detailing courses and charge between \$500 to \$1000
- \* Highly scalable can open second or third location to increase market share. Currently only servicing 30mins within Western Sydney
- \* Can potentially franchise or sell interstate licence

#### Employees

1 x Part time owner, 2 x full time workers, 2 x part time/ casual workers

#### Lease

10 year lease, 2 months bond required for the landlord

#### Financials Summary

Weekly Takings \$9000

Cost of Goods \$500

Gross Profit \$8000

Rent \$800 (Ex GST)

Wages \$2500 (excludes the owners wages)

Telephone \$25

Insurance \$25

Water \$50

Electricity \$100

Miscellaneous \$500 (marketing, advertising, GST)

### Contact:

Tony Banh

[aubizbuysell.com.au/117929](http://aubizbuysell.com.au/117929)

Business Brokers Network  
Australia  
Broker Ref: 20095



Total Expense \$3900

Net profit. \$4000 (profit for 1 working owner 40 hours p/w)

Asking price \$399,000 + Stock

Ceramic Coating Customers Pay Between \$1050 - \$1500

Window Tinting and Dent repairs

These are currently performed by contractors at about 50% - 100% margin.

The average sale for window tinting is \$500 and the average sale for dent repairs is \$250 to \$500.

Paint and panel repairs about \$800 to \$1500, PPF jobs range from \$3000 - \$6500

The Opportunity

10 years established car wash with lots of regular customers. The brand The Detailing Hub has been established for 2 years and has generated over 350+ Five Star Google Reviews. This includes

- \* Over 1000 customers on the database
- \* 350+ Google reviews
- \* Custom made website cost \$3500 includes online booking
- \* High average sale with a focus on wash and wax, detailing
- \* Detailing customers pay \$179 - \$400
- \* Ceramic coating customers pay \$950 - \$1500
- \* Window tinting, scratch and dent repairs, PPF customers 50%- 100% margins using contractors
- \* Full online booking system
- \* Potential to sell car wash and detailing products
- \* Potential to open second location or franchise

Fully renovated facility. Has potential to easily achieve \$12,000 to \$15,000 per week sales with more detailing and ceramic coating jobs.

Full time owner operator can save on wages. Has the potential to make \$5000 - \$6000 per week net profit

Reason for sale: Other business interest non-related to car wash or detailing.