

Scientific Instrument Business for Sale Brisbane



For Sale

Location: **Brisbane**
Asking: **\$179,000 + SAV**
Type: **Wholesale/Distribution**

SCIENTIFIC INSTRUMENTS IMPORTER PRICE REDUCTION

The owner of this business has instructed us to find a buyer so he can retire after 50 years in the industry.

Specialising in importing and wholesaling niche scientific instruments, this business caters to multiple industry that includes scientists, laboratories, schools and researchers across Australia and New Zealand. A Niche product line is supported by long term supplier relationships, beneficial pricing and Australia wide customer base.

Key Highlights:

- * **Specialized Portfolio:** Offering an array of products that can be expanded, the business prides itself on delivering cutting-edge scientific devices under their own registered trademark brand. The stock range portfolio is a blend of high gross margin products and self-branded items, creating a unique competitive edge.

- * **Established Market Presence:** Leverage the power of well-known brand names that open doors and lend credibility in various industries.

- * **Proven Business Model:** The business model has been refined over 50 years, ensuring stability and profitability for the new owner.

- * **Comprehensive Support:** Enjoy ongoing support from suppliers in marketing, application, and customer service. No specific qualifications are needed to run the business, and the current owner will assist with a seamless transition, including product training and supplier relationship handover. An advantage if purchaser has knowledge with Excel, and of microscopy or other scientific instruments background.

- * **Growth Potential:** This business is poised for expansion with opportunities in e-commerce, sales representative appointments, and product range enhancement. Capitalise on the extensive database of loyal customers accumulated over half a century.

- * **Ideal for:** Entrepreneurs with a basic understanding of scientific products, looking to own a well-established, profitable enterprise with significant growth potential.

Offer Details: Asking Price: \$179,000 + Stock at Value (SAV)

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