

Video Production Business for Sale Sydney



For Sale

Location: **Sydney**
Asking: **\$850,000**
Type: **Services-Other**

Highly Reputable Video Production Business | Recurring Revenue

The opportunity is to acquire the business and assets of a Premium and Highly Reputable Video Production Business

with a growing customer base across Australia.

Successfully operating for 30+ years, the company has cracked the code to building and retaining its core customer base with annual contracts. This generates recurring monthly revenue, a steady work load with ongoing recession proof clients. With a clear niche the business is the go to provider in its space.

Stable longstanding track record with solid annual recurring revenue and multiple opportunities for growth

- * FY2023 sales turnover \$693+
- * Adjusted EBITDA \$399
- * Annual Recurring Revenue generates 60% of income
- * Established 30+ year track record with a highly regarded reputation for service and quality
- * High levels of customer retention.
- * Well defined customer niche with multiple opportunities for growth.
- * Established team ready to continue providing the service
- * Serves both retail and wholesale customers
- * No customer or supplier dependencies
- * Established systems and procedures in place
- * Large database of customers & prospects
- * Current owner retiring and available for handover and training

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