

Touring Style Bike Tour Business for Sale Saint Helens TAS



For Sale

Location: **TAS**
Asking: **Offers over \$99,000 wiwo**
Type: **Tourism/Leisure**

Great Lifestyle Business Opportunity Est 22 Yrs

Are you dreaming of a business that offers additional income, flexibility to work from home, and the freedom to set your working hours? Look no further! An exciting opportunity awaits you with the sale of a well-established bike tour business in beautiful Tasmania.

About the Business:

Ideal for Home-Based Entrepreneurs: This business is tailored for individuals or couples seeking the perfect work-life balance. Manage your operations from the comfort of your home, with the freedom to choose your working hours.

Multiple income sources- Self-guided and supported tours.

Profitable Operations: Despite the challenges posed by the pandemic, it showed a robust profit margin of 100%. With a focus on self-guided tours, the potential for increased profitability is evident.

Flexibility to Travel: With most tasks manageable online, the business allows you the flexibility to travel during peak seasons. You can handle correspondence, bookings, and tour planning from anywhere with an internet connection.

Huge Potential for Growth: Tasmania's expanding network of mountain bike trails presents a lucrative income stream. The current owner has received increasing requests for mountain bike tours, indicating untapped potential for growth.

Luggage Transport Service: A valuable additional income stream is luggage transport, catering to the rising demand from cycling clients who prefer their luggage transported from hotel to hotel.

Owner has enjoyed success for 22 years with minimal to no marketing.

Forward bookings available.

Assets worth approx. \$73,000 included in the sale price, like a Toyota Hiace 14 seater bus (built 1995), custom made bike trailer, 60+ bikes and accessories.

Plenty of upsides and opportunities to expand the business, owner is willing to share once a contract is signed.

Don't Miss Your Chance:

Contact:

Paul Scott
or 0477 771 098

aubizbuysell.com.au/120389

Business Brokers Network
Australia
Broker Ref: 20925



This turnkey bike tour business is ready for a passionate entrepreneur to take the reins. Seize this opportunity to step into a business with a proven track record, abundant potential for growth, and the chance to explore the picturesque landscapes of Tasmania.

Please contact Paul Scott on 0477 771 098 or Praveen Pant on 0432 256 682 email:

pauls@businessbrokersnetwork.com.au INTENDING PURCHASERS TO MAKE THEIR OWN

INVESTIGATIONS AND ENQUIRIES IN RELATION TO THE BUSINESS AND NOT TO RELY UPON WARRANTY

OR STATEMENT MADE BY THE VENDOR OR BY ANYONE ON HIS/HER BEHALF. NOTE: All figures are

approximate.

