

Security Technology Provider Business for Sale Sydney



For Sale

Location: **Sydney**
Asking: **Expressions of Interest**
Type: **Services-Other**

This security company provides state-of-the-art security technology, delivering innovative, end-to-end security solutions

Revenue \$7 million with FY2024 EBITDA tracking at \$1,275,000.

This security company provides state-of-the-art security technology, delivering innovative, end-to-end security solutions that can be customised to any operating environment and is designed to enhance and/or replace standard manpower solutions.

Their solutions improve the security solution for the client, at a reduced cost to the client, while delivering the company strong EBITDA margins. Through its SAA Graded 1A Monitoring Centre, the company services customers across Australia, NZ and 8 Asian countries.

- Founded over 25 years ago
- State-of-the-art technology security solutions
- SAA Graded 1A ASIAL certified monitoring centre
- Growing Adjusted EBITDA, tracking up 25% in FY24 over FY23, to \$1,273,228
- Services commercial, industrial, government, residential, retail, and critical infrastructure
- Industry Leading Alarm Event Reaction Time
- Significant client cost savings from deploying the Company Security solution clients can obtain more security coverage, from both area-covered and time-of-coverage perspectives, at a significantly reduced cost.
- Cost efficiencies/margin enhancement for manpower security companies replacement of manpower assets with the Company's technology will reduce a traditional security company's employment cost and provide lower cost yet more comprehensive security solutions for its clients, thereby raising net margins.
- Southeast Asia footprint The Company has Southeast Asia-based branch from which it offers security solutions to clients in eight Asian countries. Experiencing strong growth, this is a great base from which to further expand its reach.
- A team of outstanding, highly qualified security officers
- Long Term Contracted Revenue

For a full Information Memorandum, copy and paste this link to complete the confidentiality agreement
- <https://forms.gle/AELUeJd8rrjSfECE6>

Contact:

Dru Morgan
or 1300 577 297

aubizbuysell.com.au/121410

Business Brokers Network
Australia
Broker Ref: 21641

