



## For Sale

Location: **Cairns**  
Asking: **\$2,800,000 + SAV**  
Type: **Services-Other**

### Fully managed

This highly respected commercial refrigeration and air conditioning business is currently open for acquisition.

Renowned for its expertise, the business specialises in designing, supplying, and installing advanced systems such as cool rooms, freezers, ice machines, and beer systems, among others. It serves a varied array of sectors and has established a strong regional presence.

This business is fully managed and runs smoothly with little to no input required from the seller. It benefits from its stable leadership, thanks to the long-term service manager who has been with the company for more than ten years, effectively guiding this operation to success.

#### Key Points

**Established Market Leadership:** With over 17 years of operation, the company has cemented its reputation for exceptional quality, reliability, and customer service, making it the preferred provider in the area.

**Secure Maintenance Contracts:** The business benefits from long-term maintenance contracts that ensure consistent and predictable financial performance.

**Strong Financial Health:** Demonstrates strong financial results with an impressive EBITDA margin in 2024, backed by advanced technology that enhances operational efficiency and profitability.

This business represents a prime acquisition opportunity, perfectly aligning with the strategic goals of national players in expansion mode or investors focused on strong, fully managed businesses.

Its comprehensive suite of commercial services and strong market presence make it an excellent addition to a larger portfolio, enhancing the acquirer's capabilities and reach in the competitive commercial refrigeration and air conditioning industry.

For investors, this operation offers a turnkey solution with established systems and leadership, ensuring a smooth transition and immediate returns in a growing sector.

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### Contact:

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