



For Sale

Location: **Melbourne**
Asking: **Expressions of Interest closing 20 December**
Type: **Wholesale/Distribution / Agriculture/Hort/Aquatic**

Profit \$757,842

Step into ownership of one of Melbourne's premier landscape materials suppliers with an impressive 30+ year history. This business is an undisputed leader in the supply of premium, decorative landscaping materials and solutions, trusted by commercial builders, landscapers, and discerning residential clients alike.

Operating across Melbourne and surrounding areas, this business has built a solid reputation, making it the first choice for those seeking quality and reliability.

Key Highlights:

- **Exceptional Growth:** Exceptional revenue growth over the past five years, with a strong 8% year-on-year average since 2020, proving that this business thrives even in challenging markets.
- **Prime Equipment:** A fleet of quality and some nearly-new, high-value plant and equipment that is meticulously maintained, meaning minimal capital outlay for the new owner. Start operating from day one without major investments.
- **Strategic Lease:** The business benefits from a highly favourable lease, keeping overheads low and securing a prime position in a growth area.
- **Loyal Clientele:** A highly loyal customer base, with ongoing agreements and strong relationships with leading builders and landscapers, ensures consistent cash flow and future growth opportunities.
- **High cashflow:** With only a few clients provided accounts nearly half of all purchases are paid for before they are collected.

With all the foundations for success firmly in place, this is an opportunity for an astute buyer to capitalise on the momentum and take the business to the next level. Whether you're looking to expand your portfolio or enter this thriving market, this business presents a rare, turn-key opportunity. The current owner is seeking retirement, making this a genuine sale. With a streamlined handover and a highly capable team in place, this is an investment you won't want to miss.

Expressions of Interest will close on December 20, 2024.

For a full Information Memorandum, copy and paste this link to complete the confidentiality agreement
- <https://form-morgan-business.web.app/form/HSPFpjth65dsdKvVbYaR>

Contact:

Dru Morgan
or [1300 577 297](tel:1300577297)

aubizbuysell.com.au/124912

Business Brokers Network
Australia
Broker Ref: 22991

