

Heating & Cooling Specialist Business for Sale Brisbane



For Sale

Location: **Brisbane**
Asking: **\$1,100,000 + stock**
Type: **Services-Other**

Established South East Qld Heating and Cooling Specialist

Discover a thriving enterprise in South East Queensland specialising in manufacturing and retailing premium heating products, bolstered by a robust air conditioning division.

This well-established business has captured a significant market share in the region, offering proprietary and curated heating solutions alongside high-quality air conditioning systems.

Key Features

Impressive Financial Performance

The business demonstrates strong financial health, with sales figures as follows:

FY2024 Sales: \$3,768,459

FY2023 Sales: \$4,847,987

FY2022 Sales: \$4,497,778

Net profit also reflects stable returns:

FY2024 Net Profit: \$464,130

FY2023 Net Profit: \$395,567

Strong Market Position

With over 30 years of industry expertise, this business has built a loyal customer base and an excellent reputation. It employs a factory-direct pricing model, enhancing its appeal in the marketplace.

Diverse Product Range

The business offers a proprietary line of Australian-made heating products, a curated selection of quality heating solutions, and premium air conditioning systems.

Operational Strengths

The company is supported by an experienced team skilled in installations and customer support. It has an established supply chain and manufacturing processes and operates a comprehensive showroom in a prime Brisbane location.

Secure Business Framework

A strong lease agreement is in place for the current premises, with trained staff and efficient management systems supporting ongoing operations.

Growth Potential

This business presents an excellent opportunity for growth, with the potential to:

Extend its product line

Enter new geographical markets

Develop additional service offerings

Investment Details

The business is offered at an asking price of \$1.1 million + Stock.

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Business Brokers Network
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This rare opportunity provides a turnkey operation in a stable and growing industry, blending manufacturing expertise with retail strength to offer a solid foundation for continued success and expansion.

For a full Information Memorandum, use this link to complete the confidentiality agreement - <https://form-morgan-business.web.app/form/nrEex3WQfR3ajpc4f6u1>