



For Sale

Location: **Adelaide**
Asking: **\$620,000**
+ **SAV**
Turnover: **\$1,500,000**
Type: **Manufacturing**

Well-Established Fencing Business for Sale \$620,000 plus stock \$45,000 approx.

A Unique Opportunity in the Fencing Industry

Overview

This well-established business specializes in commercial, residential, and rural fencing. The company has built a sterling reputation over the years by successfully undertaking and completing a wide range of projects, from small, short-term assignments to major, long-term endeavours. This opportunity is perfect for an entrepreneur looking to tap into a thriving industry with a proven track record of success.

Financial Overview

The business generates an impressive annual profit of \$350,000, offering a lucrative return for the owner. This profitability is a testament to the company's efficient operations, high demand for fencing solutions, and excellent customer service. The asking price includes all high-quality plant, equipment, and machinery necessary for the business, ensuring a seamless transition for the new owner.

Business Operations

The company provides a comprehensive range of fencing solutions. Their services are sought after in:

Commercial Fencing: The business caters to various commercial clients, including offices, industrial complexes, and retail establishments. They offer custom fencing solutions that meet security and aesthetic needs.

Residential Fencing: Homeowners trust the company for their residential fencing projects, ranging from privacy fences to decorative garden fences. The business prides itself on enhancing the safety and beauty of residential properties.

Rural Fencing: The company also serves the rural sector, providing robust and reliable fencing solutions for farms, ranches, and other rural properties. They understand the unique requirements of rural fencing, ensuring durability and functionality.

Key Features

High-Quality Plant & Equipment: The business comes with all the necessary plant and equipment, ensuring that the new owner has everything needed to continue operations without interruption. The machinery and tools are well-maintained and included in the asking price.

Skilled Workforce: The business boasts a team of skilled and experienced employees who are dedicated to delivering high-quality workmanship. Their expertise is a crucial asset, contributing to the business's strong reputation and client satisfaction.

Diverse Clientele: The company has a diverse client base, spanning commercial, residential, and rural sectors. This diversity helps in maintaining a steady flow of projects and revenue, reducing dependence on any single market segment.

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Broker Ref: 1790



Reputation for Excellence: Over the years, the business has developed a reputation for excellence, known for completing projects on time and within budget. They have numerous repeat clients and positive testimonials, underscoring their reliability and quality of service.

Growth Potential

The fencing industry continues to see robust demand, driven by new construction, property upgrades, and the need for security solutions. This business is well-positioned to capitalize on these trends.

Potential avenues for growth include:

Expanding Service Areas: By extending services to new geographic regions, the business can tap into untapped markets and increase its client base.

Offering New Services: The introduction of additional services, such as automated gate installations or custom fencing designs, could attract new customers and increase revenue streams.

Marketing and Online Presence: Enhancing the business's online presence and implementing targeted marketing campaigns can raise brand awareness and attract more clients. Investing in a professional website and leveraging social media platforms can showcase completed projects and client testimonials.

Why Purchase This Business?

Established Reputation: The business has a long-standing reputation for quality and reliability, providing a strong foundation for continued success.

Profitable Operations: With an annual profit of \$350,000 plus -the business promises a substantial return on investment for the new owner.

Included Assets: The sale includes all high-quality plant, equipment, and machinery, ensuring a smooth transition and continuity of operations.

Skilled Workforce: The experienced team is a valuable asset, ensuring that the high standards of the business are maintained.

Conclusion

This is a rare opportunity to acquire a thriving fencing business with a proven track record of success. With a diverse client base, skilled workforce, and substantial profits, the business is well-positioned for continued growth and success. The included high-quality plant and equipment further add to the appeal, making this an attractive investment for anyone looking to enter or expand in the fencing industry. Don't miss out on the chance to own this exceptional business and continue its legacy of excellence.