



For Sale

Location: **Australia**
Asking: **\$3,750,000**
\$3,750,000 + SAV
Type: **Home Based / Agriculture/Hort/Aquatic**

Organic Growing | Home Based Business | Aus Wide

LINK Business Brokers Brisbane are excited to unveil a remarkable opportunity in the Australian fertiliser sector an industry leading business that is now for sale for the first time. After 30+ years of successful operation, the owner is ready to retire.

This business would ideally suit an existing company looking to expand their product range.

Key Highlights of the Business Opportunity:

Low Overheads: Operate seamlessly from a home office while outsourcing distribution across Australia, utilizing a 3PL structure that simplifies management and allows for flexibility in operations.
Ethical Standards: The product adheres to stringent ethical farming standards and comes with an exclusive contractual agreement with the supplier, granting exclusive rights for distribution throughout Australia.

Impressive Financials:

Revenue for 2024 exceeded \$3.5 million. (sales consistently above \$3m past 6 years)
Seller's Discretionary Earnings (SDE) for 2024 are approximately \$1.2 million.
Excellent trading terms with no cash flow issues.

Growth Potential:

This business not only offers genuine scalability but also presents significant growth potential. With a market-leading product backed by decades of research, it meets organic certification requirements, ensuring its appeal in a competitive market. The strong supply chain relationships further enhance its viability.

Transition Support:

The retiring owner is committed to providing a six month handover period, ensuring that the new owner has all the necessary support to transition smoothly into this lucrative business.

This is an exceptional opportunity to either maintain the current performance or significantly expand operations.

Asking Price = \$3.75m + SAV (Approx \$200,000 to \$250,000)

For more detailed information, please complete the online confidentiality agreement.

Don't miss out on this chance to take the reins of a successful business in a booming industry!

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