



For Sale

Location: **Adelaide**

Asking: **Expressions of Interest Closing 15th May 2025**

Type: **Transport/Automotive**

Finance Triple Threat EBITDA \$13,341,870

Rare Acquisition: Australia's Premier Transportation Equipment Finance Ecosystem!

2025 Revenue (Forecast) \$39,479,202

EBITDA 2025 (Forecast) \$13,341,870

EBITDA 2024 \$17,904,797

EBITDA 2023 \$14,216,644

Acquire a unique market leader combining elite brokerage services, high-margin lease operations, and a cutting-edge digital marketplace positioned for exceptional returns in Australia's lucrative equipment financing sector.

Unmatched Market Position

This strategic combination of three synergistic businesses has created a dominant market position with projected 2025 revenue of \$39.4M and EBITDA of \$13.3M.

The Competitive Advantage:

Finance Brokerage: Exclusive access to Australia's complete lender panel delivers superior approval rates and terms competitors cannot match. Established dealer status creates significant barriers to entry.

Finance Lease Operation: The crown jewel is innovative long-term financial solutions that generate exceptional profit margins through sophisticated lease-to-own structures. Delivers strong, predictable cash flows with significant tax benefits.

Digital Marketplace: Leading online platform for heavy equipment trading, generating diverse revenue through auctions, listings, subscriptions, and advertising. Provides invaluable market intelligence and positions the acquirer at the forefront of industry digitalisation.

Compelling Investment Case

Resilient Business Model: Recurring revenue streams and an asset-backed portfolio minimising risk exposure.

Contact:

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aubizbuysell.com.au/127410

Business Brokers Network
Australia
Broker Ref: 23777



Immediate Scale: Established infrastructure for continued national expansion in a multi-billion-dollar industry.

Technology Edge: Scalable digital platform enabling geographic growth without proportional cost increases.

Seamless Integration: Robust systems and processes ready to integrate into a larger financial organisation.

Perfect for sophisticated financial institutions seeking to expand their footprint in specialised lending markets with substantial cross-selling opportunities.

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For a full Information Memorandum, copy and paste this link to complete the confidentiality agreement
- <https://form-morgan-business.web.app/form/zt4XuHMYjgTSgEgBO9C>

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