



For Sale

Location: **QLD**
Asking: **\$2,700,000 + SAV**
Type: **Services-Other**

Established & Profitable Glazing Business

FY2024 Revenue: \$3.41M | PEBITDA: \$1.51M | ROI Approx. 50%

A rare opportunity to acquire one of the Gold Coast's most respected commercial glazing businesses, operating successfully for nearly 30 years.

The business is renowned for delivering high-quality commercial glass installations, industrial warehousing fitouts, aluminium doors, reglazing, and ongoing maintenance services.

With a loyal client base and over 90% repeat business, the company has built a reputation for reliability, quality workmanship, and delivering projects on time and to specification.

It maintains a strong forward pipeline with \$1.9M in secured contracts for FY2025/26 and over \$1M in active quoting, ensuring future revenue continuity.

The current owner plays an active role in quoting and business oversight; however, he takes four months leave annually during which the business continues to operate smoothly with remote support.

Importantly, the owner draws a substantial salary, which provides a financial buffer for a buyer to employ a general manager or estimator if desired. Even with this adjustment, EBITDA remains in excess of \$1.3M, making this a financially compelling opportunity.

This business would ideally suit a strategic industry operator looking to expand into Southeast Queensland, an investment group seeking a high-ROI acquisition with systems and staff already in place, or a hands-on owner-operator or experienced tradesperson ready to step into a mature, profitable enterprise with limited capital investment required.

Asking Price: \$2,700,000 + SAV (approx. \$300,000)

Confidentiality Agreement required. Genuine enquiries Only.

Contact:

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