



For Sale

Location: **NSW**
Asking: **Offers around \$235K & SAV**
Type: **Retail Other / Services-Other**

Albury Canvas Co

If you're a hands-on tradie, practical operator, or technician looking to take control of your future here's your chance to step into a respected, long-standing business with all the hard work already done.

Albury Canvas Co has been operating for over 55 years and is well-known as the go-to name for canvas work, tarp and curtain repairs, shade solutions, and custom industrial covers in the Albury-Wodonga region. Now, for the first time in three generations, this well-equipped operation is ready for new ownership.

Why This Business is a Great Fit for a Skilled Operator

- * Solid annual turnover in the mid \$300Ks, with strong returns and room to grow
- * Purpose-designed site with workshop bays, truck access, mezzanine storage and a dedicated retail/showroom
- * Flexible lease terms available to suit your goals

What You'll Be Working On

- * Truck tarp and curtain repairs (major demand in the transport sector)
- * Shade sails, awnings, outdoor blinds, bespoke canvas and PVC covers
- * One-off or bulk jobs for commercial, agricultural, and industrial clients

This is a business where your trade skills and practical know-how will directly contribute to customer satisfaction and business success.

Client Base & Daily Operations

- * Loyal repeat customers from across the Albury-Wodonga transport and trades community
- * Backed by a reputation built over five decades of reliable service
- * Small team structure: includes a casual seamstress ready to step into a full-time role
- * The current owner is on the tools and managing day-to-day jobs, and is happy to stay on casually as a worker/mentor/trainer for a negotiated period (up to 12 months)

Included Tools of the Trade

- * Everything you need is already in place, including:
- * FUSO Delivery vehicle
- * RF welders for PVC

Contact:

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Business Brokers Network
Australia
Broker Ref: 24183



- * Industrial sewing machines

- * Cutting tables and fabrication gear

- * All intellectual property, including brand name, quoting tools, website, Facebook page, and customer records

Growth Potential

There's plenty of room to take this business further:

- * Expand into online sales or eCommerce for custom covers

- * Tender for government and defense contracts (military presence in Albury-Wodonga is growing)

- * Increase workshop output by bringing on more staff or subcontractors

- * Open satellite workshops or offer mobile services

A Tree Change with Tools in Hand

- * Based in central Albury minutes from suppliers and customers, and with excellent logistics

- * Enjoy a balanced lifestyle with time on the tools, flexible hours, and real pride in your work

- * Albury-Wodonga is one of Australia's fastest-growing regional centres, with affordable homes, excellent infrastructure, and a thriving community

Ready to Own Your Future?

All financials, asset lists, and a full Business Review are available after signing a Confidentiality Agreement.

Contact Chris @ Acquire Business Brokers (a proud member of the BBNA)

0418 681400

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