



For Sale

Location: **Sydney**
Asking: **Make an offer**
Type: **Wholesale/Distribution**

Turnaround Opportunity

Do you like the challenge of using your skills and knowledge to turn a business around? If you do this could be just the opportunity you are looking for. This is the chance to purchase a business at below the cost of its stock and then build it back up.

The business is a long-established gift wholesale business is based in Sydney's Inner West. It specialises in selling gifts and novelty products to tobacconists, Newsagencies, gift shops and homewares stores. Items sold include hip flasks, glassware, lighters, smoking accessories, keyrings, pens and much more.

Over the years, this business has built up a considerable database of customers. The database is broadly spread. Almost all of these customers are repeat customers. There is plenty of scope to grow the business through target marketing, expanding market share and adding new products. In recent years, the owner has been heavily involved in her property development business and has not been able to devote the time to this import wholesale business that it needs.

The business has a large range of stock items. These include popular, high profile brands that are well recognised in the industry. The business also has a number of its own brands. The value of stock is circa \$500,000. For the 2024 financial year, sales were \$478,000.

This operation trades Monday to Friday only, allowing you to enjoy a healthy work-lifestyle balance.

Make an offer! All reasonable offers will be considered.

Contact:

David Ferraz
0425 329 765 or [1300 922 088](tel:1300922088)
aubizbuysell.com.au/128911

Business Brokers Network
Australia
Broker Ref: 24284

