



## For Sale

Location: **Melbourne**  
Asking: **\$1,400,000**  
Type: **Retail-Food Dairies/Superettes**

### Acquire a Market Leader

Established Since 2002 A Rare Opportunity to Own a Thriving, Vertically Integrated Business

This well-established Asian grocery business, located in Melbourne's northern suburbs, combines wholesale and retail operations to serve a loyal and growing customer base. With over 20 years of success, this turnkey operation offers a unique chance to step into a profitable and scalable business with a strong reputation.

#### Business Highlights

- Prime Retail Location: Flagship store situated opposite a bustling local market, benefiting from high foot traffic and strong community presence.
- Efficient Wholesale Hub: Two warehouses nearby serve as a B2B distribution centre, supplying clients across Victoria and beyond. Flexible lease options are available to support future growth and expansion.
- Targeted Market: Positioned in Melbourne's rapidly growing northern suburbs, home to a vibrant Chinese community, ensuring sustained demand.
- Specialised Product Range: Focus on high-demand Chinese-origin products, including premium frozen foods and dried goods, imported directly to ensure authenticity and competitive margins.
- Integrated Supply Chain: Vertical integration from importing to retailing guarantees quality control and profitability.

#### Operational Strengths

- Experienced team of over 10 skilled staff, including long-term employees, ensuring smooth daily operations.
- Modern infrastructure with recently upgraded equipment refrigerated trucks, commercial freezers, and a POS system included for immediate profitability.
- No major renovations needed move in and start earning from day one.

#### Growth Potential

- New Online ordering system ready for e-commerce expansion.
- Opportunities to grow import distribution and wholesale reach.

#### Strong Financial Performance with Year Gross Sales

2024 \$6,866,282

2023 \$7,227,747

2022 \$6,659,676

### Contact:

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Business Brokers Network  
Australia  
Broker Ref: 24296



2021 \$6,934,780

Wholesale accounts for approximately 58% of turnover, while retail accounts for 42%. The vendor prefers to sell the entire business as a whole but is open to negotiation for individual components.

Consistent revenue and stable profits demonstrate resilience and growth potential.

## Your Opportunity

Price: \$1,400,000 (plus stock \$850,000, value confirmed at sale)

Includes two warehouses and a retail store vendor prefers to sell as a package, but is open to negotiation for separate sales.

## Who Should Buy?

Entrepreneurs seeking a scalable, established business with strong community ties.

Retailers are looking to expand into wholesale distribution.

Investors are aiming to capitalise on Melbourne's multicultural market growth.

## Act Now!

This is a rare chance to acquire a mature, profitable business with a 23-year track record. Serious buyers can access full financial and operational details upon request.

Contact today for a confidential discussion:

Roger Zhao

Specialist business broker

M: 0404 034 777

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Take the first step toward owning this thriving market leader!

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