



## For Sale

Location: **Gold Coast**  
Asking: **\$4,250,000 + SAV**  
Type: **Retail Other**

### High Volume Industry Trade Supplies Business

Step into a thriving, future-ready retail and trade supplies business that combines consistent financial performance with operational excellence. With year-on-year revenue growth, a loyal B2B customer base, and a professional management team already in place, this is an established opportunity for investors or owner-operators seeking a scalable, profitable venture.

- \* Revenue exceed \$10M pa
- \* Year on Year Customer Growth
- \* EBITDA Exceeds 10% of Revenue
- \* Barriers to Entry for Competition

#### Consistent Year-on-Year

The business has delivered strong, reliable revenue over multiple years, driven by a balanced mix of retail and trade sales. Strategic pricing, customer loyalty, and operational efficiency have all contributed to its upward trajectory.

#### Captive B2B Clientele

A cornerstone of the business is its deeply embedded relationships with trade professionals and commercial clients. These repeat customers rely on the business for timely, high-quality supplies ensuring a stable and predictable revenue base.

#### Experienced Management Team in Place

A major advantage for any incoming owner is the presence of a capable, experienced management team. With deep industry knowledge and a strong commitment to customer service, the team oversees day-to-day operations, supplier coordination, and client relationships. This allows for a smooth transition and offers flexibility for a hands-off investor or a strategic owner focused on growth.

#### Excellent Premises with Secure Tenure

The business operates from a well-positioned, modern facility with high visibility and easy access. The premises are secured under a favourable long-term lease, providing operational stability and room for expansion.

#### Online Sales Growth Potential

While the business already enjoys a strong physical presence, its digital footprint is ripe for development. With the right e-commerce strategy, there's significant potential to capture new markets and boost revenue through online channels.

### Contact:

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### Premium Supplier Relationships

The business holds preferred partnerships with top-tier suppliers, ensuring access to premium products, competitive pricing, and priority support. These relationships enhance product quality, customer satisfaction, and profitability.

### High Gross Margins

Thanks to strategic sourcing and a premium product mix, the business enjoys strong gross margins. This financial strength supports reinvestment, marketing, or simply strong returns for the owner.

This is a rare opportunity to acquire a well-run, profitable business with a solid foundation and significant growth upside.

Whether you're looking to expand your portfolio or take the reins of a proven enterprise, this business is ready to deliver.

Asking Price \$4.25M + SAV