



For Sale

Location: **Melbourne**
Asking: **\$132,500**
Type: **Finance**

For Sale: Mortgage Loan Book and Database, Melbourne

Unlock the potential of this robust residential mortgage loan book and client database, offered by a retiring, relationship-focused broker based in Melbourne's Southern suburbs. Established in 2018, this loan book boasts a carefully curated and engaged client base, primed for growth.

Key Highlights:

Residential Loan Portfolio: Specialises in home loans and investment properties, catering to a wide range of residential client goals.

Consistent Loan Book: Featuring a good-quality and "sticky" client database, delivering steady income through trail commissions.

Operational Versatility: Managed entirely through digital platforms and phone consultations, allowing seamless integration for buyers anywhere in Australia.

This is a prime opportunity for an established brokerage or a driven broker aiming to scale operations. With a stellar reputation, a committed client base, and strong industry ties, this loan book and database are poised for sustained success. Act now to enhance your portfolio with this outstanding asset.

Contact us today for more information and to arrange a confidential discussion.

For a detailed prospectus and more information on this not-to-be-missed opportunity, please contact Paul Smith from Yield Business Brokers.

Details about the business for sale are confidential and will only be disclosed after a Confidentiality Agreement is signed, at the broker's discretion.

Stock photos might be utilised to represent the business without revealing its identity.

Buyers should conduct their own investigations to confirm the accuracy of the information provided.

Keywords: Mortgage Broker, Mortgage Brokerage, Finance, Lending, Online.

Contact:

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