



For Sale

Location: **QLD**
Asking: **\$250,000**
Refer to Broker
Type: **Hospitality-Bars**

Rare Opportunity: Toowoomba's Only Dedicated Cocktail Bar | Expressions of Interest

(Expressions of Interest due 5pm Monday 8th September)

This is your chance to own an award-winning, high-performing cocktail venue with no direct competition and weekly queues out the door.

Santé Cocktail Bar is Toowoomba's only dedicated cocktail bar, nestled in a charming laneway in the CBD.

With strong weekly takings of \$15,000-\$20,000 (record: \$30,000) and no staff costs, it delivers consistent profits and enviable cash flow, even with the business closed 45 days per year.

Why You'll Love This Business:

- * Monopoly Position: Exclusive cocktail focus with no comparable competitors.
- * Strong Brand: 5,000+ followers and glowing Google reviews (4.8).
- * Premium Fit-Out: Stylish 28-seat venue with Melbourne/Paris laneway vibes.
- * Low Overheads: Owner-operated with no payroll, high margins, and low rent.
- * High Demand: Regular weekend queues and 800-1,000 weekly customers.
- * Growth Potential: Unused function room could add \$10,000+ p.w. in revenue.

Financial Highlights:

- * Revenue: \$675K
- * Gross Profit Margin: 60.4%
- * S.A.V.: Approx. \$10,000
- * Rent: \$40,304 p.a. (FY25)

Contact:

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LINK Business Brisbane
Broker Ref: BR01867



Expansion Opportunities:

- * Launch function room for private events
- * Extend trading days (currently closed Tues/Wed)
- * Introduce staff to scale operations
- * Raise prices to align with Brisbane market
- * Explore new concepts: wine bar, spirit bar, food menu, etc.
- * Option to add additional seating outside.

Located in a discreet laneway location near major landmarks and free parking. Positioned as a local icon in one of Queensland's fastest-growing regional hubs.

Whether you're an experienced operator or passionate entrepreneur, this turnkey business offers immediate cash flow, a loyal customer base, and massive upside.

For further information reach out today!

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