



For Sale

Location: **Sydney**

Type: **Construction / Wholesale/Distribution**

Victorian Building Products Wholesale Business for Sale

Based in Victoria, Australia, our client operates an import and wholesale distribution business in the building products sector with a history of consistent growth in revenue while maintaining strong EBITDA margins. Current annual revenue levels circa \$11m. Long established, this family run business has grown organically into a leading market position over the years.

The business supplies a wide range of core products and ancillary items to the construction and property sectors. Customer base is well established and principally services Victoria, with existing customers in Tasmania and SA and a growing number of customers from NSW and Qld.

The business has established supply relationships with product sourced out of the key Asian markets. It maintains curated stock holdings in well a located and functional warehouse facility to allow the business to compete both on price and delivery times according to customer needs.

Current structure of operations allows flexibility to relocate or expand into other locations if needed. The business has established multiple growth paths to ensure it continues to access market opportunities as the building sector rebounds in the coming years, especially from the federal government's stimulated housing sector.

Ref MXMM1007BMC

Expressions of Interest are sought for the business, which is offered for sale as a going concern.

Next Steps: Contact us for a confidential discussion about the business. Access to the information deck and data room may be available to qualified investors once a non-disclosure agreement is in place.

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