## Residential Mortgage Brokerage Business for Sale Gold Coast



# For Sale

Location: Gold Coast
Asking: \$700,000
Type: Finance

### Thriving Residential Mortgage Brokerage Prime Opportunity!

Unlock the potential of this highly successful residential mortgage brokerage. The loan book consists primarily of residential home loans, catering to both home buyers and first home buyers, with a high proportion of 95% LVR loans, ensuring exceptional client retention and a sticky portfolio. This creates an exceptionally sticky loan book, ensuring long-term client retention. The business primarily focuses on residential home loans, with a small percentage of SMSF and commercial loans, offering a solid foundation for growth.

#### Key Highlights:

- \* Comprehensive Package: Acquire the entire business, including a solid Customer Database, Loan Book, Trail Commission, established Website, Branding, Business Phone Number and Email Accounts.
- \* Strong Aggregator Partnership: Affiliated with one of the major aggregators, providing access to a comprehensive lender panel and competitive offerings.
- \* Healthy and Growing Loan Book: The business boasts a high-quality, "sticky" client base that produces strong ongoing revenue through recurring commissions.
- \* Prime Gold Coast location one of Australia's fastest-growing regions with booming demand for residential mortgages.

With a clean book, impeccable compliance history, and a young, loyal client database, this brokerage is primed for expansion. Untapped opportunities await brokers looking to diversify into asset finance or other finance types. The sale includes valuable extras, making this a rare and compelling opportunity for the right buyer.

Contact us today for more information and to arrange a confidential discussion.

For a detailed prospectus and more information on this not-to-be-missed opportunity, please contact Paul Smith from Yield Business Brokers.

Details about the business for sale are confidential and will only be disclosed after a Confidentiality Agreement is signed, at the broker's discretion.

Stock photos might be utilised to represent the business without revealing its identity.

Buyers should conduct their own investigations to confirm the accuracy of the information provided.

#### **Contact:**

Paul Smith 0420 550 433

aubizbuysell.com.au/129994

Business Brokers Network Australia Broker Ref: 24696





Keywords: Mortgage Broker, Mortgage Brokerage, Finance, Lending, Online.