



For Sale

Location: **Sydney**
Asking: **\$900,000 + SAV**
Type: **Wholesale/Distribution**

Solid Performer Aluminium and Glass for Construction

Business for Sale: Established Aluminium & Glass Supplier to the Construction Industry

Location: NSW & QLD Australia

Sector: Construction Supply & Fabrication

Tenure: Long-standing lease with secure terms

This is a rare opportunity to acquire a highly respected supplier of aluminium and glass solutions servicing the construction sector. With a proven track record of consistent revenue, deep industry relationships, and embedded operational expertise, the business is primed for strategic growth or bolt-on acquisition.

Financial Strength

- * Consistent Revenue Performance Year-on-year stability across residential, commercial, and government segments
- * Strong Margins Efficient cost structure and value-added services support healthy profitability
- * Reliable Cash Flow Repeat business from long-term clients and builders ensures predictable income

Operational Elements

- * Skilled Long-Term Workforce Loyal team of experienced tradespeople, project managers, and estimators
- * Embedded Know-How Decades of technical expertise and process refinement across fabrication and installation
- * Turnkey Systems Digitized quoting, scheduling, and compliance workflows streamline operations

Assets & Infrastructure

- * High-Value Plant & Equipment fabrication machinery, handling systems, and delivery fleet included
- * Purpose-Built Facility Strategically located premises with long-term tenure and scalable layout
- * Fully Equipped Ready for immediate continuation or expansion without major capex

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Business Brokers Network
Australia
Broker Ref: 24729



Expansion Potential

- * Geographic Growth Opportunity to extend footprint into nearby markets
- * Product Diversification Scope to introduce adjacent offerings or prefab systems
- * Strategic Partnerships Potential for integration with builders, architects, or modular housing firms
- * Digital Enablement Ready for quoting automation, BIM integration, and CRM-driven outreach

Buyer Suitability

Ideal for:

- * Strategic Acquirers seeking vertical integration or supply chain control
- * Private Investors looking for a stable, asset-backed business with growth upside
- * Trade Buyers aiming to expand capabilities or geographic reach
- * Entrepreneurs with industry knowledge and ambition to scale

Next Steps

This business offers a compelling blend of operational maturity, asset strength, and strategic upside. With long-term staff, secure tenure, and multiple pathways for expansion, it represents a turnkey opportunity in a resilient sector. Confidential Information Memorandum available upon request.

Asking Price \$900k + SAV