



For Sale

Location: **NSW**

Asking: **Expressions of Interest closing 20th November 2025**

Type: **Services-Professional**

Aviation Compliance & Safety Contracting Firm Scale Ready One of a kind in Australia

A rare chance to acquire a highly defensible and scale-ready contracting firm, recognised as the only operator of its kind in Australia delivering specialised aviation safety and compliance solutions.

This business has built a unique market position as the leading partner for Safety Management Systems (SMS) contracting and Air Maestro software optimisation, providing outsourced safety, compliance, and regulatory support to aviation operators nationwide.

Recurring revenue model with "Sticky Contracts" across its clients; with long term ongoing contracts with all of its customers.

With CASA's mandatory compliance reforms driving sustained demand, the business is perfectly placed to expand its reach across 300+ Air Maestro operators in Australia, while also being primed for entry into the U.S. market, where the FAA's SMS requirements create a market almost nine times larger than Australia's.

This business model is set up to expand into other industries with ease, including road, marine, agriculture, transport and more. Presenting a huge opportunity to scale under new ownership.

The current owner is committed to ensuring continuity and future success, willing to sell 100% of the company with a supported handover period, retain employment or retain up to 20% equity for a period of three years to support an acquirer with growth, strategy, and transition.

Business Highlights

- The only operator in Australia providing this unique blend of aviation SMS and HSEQ Management contracting and Aviation Business Management platform optimisation, with a focus on Air Maestro integration.
- Strong reputation and trusted partner in CASA aviation compliance and safety delivery
- Highly defensible market position with significant barriers to entry
- Current base of ~16 contracted clients, with a potential pool of 300+ Australia
- Scale-ready service model designed for rapid onboarding of new operators with "Sticky Contracts" offering long term recurring revenue.
- Strategic expansion opportunities into the U.S. aviation market (9 larger than Australia)

Contact:

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Business Brokers Network
Australia
Broker Ref: 24847



- Attractive platform for industry operators, software integrators, or compliance consolidators
- Alliance partnership with the providers of Air Maestro (Vellox Group) that allows us to on-sell in Australia and the USA.
- Owner willing to remain engaged with options to work with handover , 100% exit or up to 20% equity rollover for 3 years to drive expansion and continuity.
- This business is remotely operated in NSW.

Sale Details

- Sale Price: Expressions of Interest by 4pm 20th November 2025.
- Approved applicants only highly desirable business for industry acquisition or equity fund acquisition with an interest in safety portfolio.
- Deal Structure: Flexible; includes options for 100% exit with handover / employment period or for vendor rollover equity of up to 20% for three years

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