



For Sale

Location: **NSW**
Asking: **\$350,000**
Type: **Manufacturing / Retail-Food Other**

E-Commerce Beverage Production Business in the Idyllic Tea Gardens/Hawks Nest Region

Premium beverage brewing and bottling business in one of Australia's most beautiful coastal getaway regions.

This established company produces a range of organic, functional beverages (kombucha, hemp kombucha, sparkling cider, and boosted variants) and boasts a strong direct-to-consumer reputation. Around 70% of its revenue comes through its e-commerce platform a major advantage and a foundation ready for further growth.

Key Highlights:

- Prime coastal location: Based in Tea Gardens / Hawks Nest, the business enjoys a relaxed, attractive setting for both local tourists and residents, with easy access to NSW's mid-north coast markets.
- Built-in continuity: The current owner plans to retire but will stay on if required as manager to ensure a smooth transition and provide operational support while a new manager is trained.
- Fully Trained Staff: long serving and loyal staff happy to stay on under new ownership.
- Asking price: \$350,000 + stock. This price reflects the value of plant & equipment. While the business is profitable, the asking price has been set at a conservative level creating a huge opportunity for someone with vision and marketing flair to lift margins and expand reach.
- Growth upside: The substantial e-commerce base presents major upside. There is clear room to grow new channels: wholesale, food service, private label, export, subscription models, and stronger digital marketing.
- Niche & credibility: The business is positioned in the health / organic / functional drinks space, with an authentic origin story, local production, and appeal to health conscious consumers.
- Turnkey operation: All brewing, bottling, labelling and logistics infrastructure is in place. The incoming owner can hit the ground running aided by the outgoing owner/manager during the transition.

This offering is ideal for someone who has energy, marketing creativity, or an existing network in food and beverage, wellness, e-commerce or hospitality. You'll be buying a solid foundation with infrastructure in place, a loyal customer base, and major room to take the brand to the next level.

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