



For Sale

Location: **Brisbane**
Asking: **\$198,000 + SAV**
Type: **Retail-Food Other**

Well-Established Seafood Retailer 5877

Business Overview

This well-established seafood retailer presents an exceptional opportunity for a driven owner-operator seeking a profitable, turn-key business. Renowned for its high-quality fresh seafood and excellent customer service, the business has built an outstanding reputation in the community and enjoys a loyal customer base. It operates from a prime location with heavy foot traffic, ensuring consistent trade and strong sales year-round.

FY2025 sales exceeded \$1.8 million (net of GST), yielding an adjusted owner's profit of approximately \$176,000. With an asking price of \$198,000 (plus stock at valuation), this business offers an excellent return on investment for a hands-on owner. Despite its success, there is still ample potential for further growth under the guidance of a motivated new owner.

Financial Highlights

Turnover (FY2025, net of GST): Over \$1.8 million
Owner's Adjusted Profit (FY2025): Approximately \$176,000
Asking Price: \$198,000 + SAV (Stock at Valuation)

Key Selling Points

- Excellent Reputation: Known for top-quality products and outstanding service, earning trust within the community.
- Prime Location: High-visibility site in a busy area, attracting steady foot traffic and new customers.
- Consistent Trade: Stable, year-round sales with a history of reliable performance.
- Loyal Customer Base: Strong repeat business from long-time customers, plus continual word-of-mouth referrals.
- Broad Product Range: Offers both fresh seafood retail and takeaway cooked options, catering to a wide customer base and maximizing revenue streams.

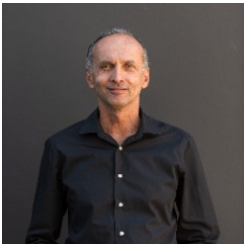
Prime Location & Lease

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ABS Business Sales Brisbane
Broker Ref: 471655



The store occupies a prime position in a busy locale, benefiting from high visibility and easy accessibility. Heavy foot traffic and a prominent presence ensure a steady flow of customers throughout the week. A new lease will be offered to the incoming owner with very attractive rent terms, securing affordable long-term occupancy and stability for the business.

Fully Equipped & Ready to Operate

For sale on a walk-in, walk-out basis, the business comes fully equipped with all assets needed to operate from day one. Included in the sale is an extensive list of plant and equipment, comprising large walk-in cold rooms and freezers with retail display doors, multiple refrigerated display cases, and a complete stainless-steel fit-out of benches and preparation areas. The business also comes with commercial cooking appliances (hotplate grills, deep fryers, oven), modern point-of-sale systems (cash registers and label-printing scales), a CCTV security system, and much more. All equipment is well-maintained and owned outright, enabling the new owner to continue operations seamlessly without additional investment.

Growth Potential

Despite its already strong performance, there are ample opportunities to further grow this business. A proactive new owner could expand the product range (for example, introducing new product lines or value-added services), extend trading hours, or increase marketing and local partnerships to attract even more customers. There is also potential to develop online sales or delivery services, leveraging the business's excellent reputation to capture a wider market.