### Tier 2 Home Builder Business for Sale Gold Coast



## **For Sale**

Location: Gold Coast
Asking: \$4,200,000

Type: Construction

# Impeccable Tier 2 Home Builder Northern Rivers / Gold Coast Region Huge Growth

An exceptional opportunity to acquire a premium, systemised home-building company positioned at the forefront of Australia's sustainable construction market. This award-winning tier 2 builder operates across the Northern Rivers and Gold Coast regions, specialising in high-performance, architecturally designed eco-homes.

With a 10% net profit margin, a scalable management structure, and more than \$29 million in contracted and pre-contracted projects, this business combines strong profitability with a clear path for substantial future growth. Its advanced operational systems and highly experienced team enable smooth continuity, making it an ideal acquisition for a strategic industry buyer or commercial buyer seeking an elite entry point into the residential building sector.

2026 sales projected to \$10,500,000 with EBITA \$980,000

Highly systemised, best in market operations

Behind the scenes, the owner

\$29m pipeline

Experienced long-term team

#### Highlights

- Sale Price: \$4,200,000 (Share Sale 100% Equity, Cash-Free / Debt-Free).
- Consistent profitability: Approx. 10% net margin and 24% gross margin, outperforming industry norms.
- Strong forward pipeline: Over \$29 million in secured and pre-contracted projects, ensuring sustained revenue growth.
- Forecasted revenue to double within 35 years based on current growth trajectory.
- Estate opportunities: Positioned within a 4,000-home master-planned community offering decade-long expansion potential. Alongside other smaller estates in the region
- Exceptional operational systems: Customised project and Operational management systems are considered among the most advanced in the Australian building industry.
- Extensive IP library: Over 200+ architectural home designs and council-ready build plans.

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- Highly capable management team: Full middle management in place, with no owner reliance in daily operations.
- Established brand presence: Recognised market leader across the Northern Rivers and Southern Queensland corridor for sustainable home design.
- Cross-border licensing (NSW & QLD) enables dual-state coverage and flexibility in project delivery.

Transaction Structure

- Sale Type: 100% Share Sale

- Transaction Basis: Cash-Free, Debt-Free

- Asking Price: \$4,200,000

- Location: Northern Rivers / Gold Coast corridor

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