



For Sale

Location: **Melbourne**
Asking: **\$950,000**
Type: **Manufacturing**

Niche, Highly Scalable Manufacturing Business Global Wine & Spirits Industry

A rare opportunity to acquire a niche, highly scalable Australian manufacturing business supplying patented maturation, storage, and fermentation systems to the global wine and spirits industry.

This innovative company has developed and commercialised a proven, sustainable alternative to traditional oak barrels, producing the same if not superior results at a fraction of the cost. With established international distribution and an impressive proof of concept, it's poised for significant global growth.

Highlights

- Australian-owned manufacturer and exporter with distributors in Australia, South Africa, China, USA, Europe, and New Zealand.
- Patented, tested and proven technology the only system that replicates and improves on oak barrel performance.
- Proof of concept: Over 15 million litres of wine currently stored worldwide using this technology.
- Niche product with no direct competitor, offering strong market protection and global scalability.
- Sustainable, cost-efficient and eco-friendly reduces oak, water, labour, and waste.
- Backed by RMIT University testing confirming long-term suitability for both wine and spirits.
- Endorsed by award-winning winemakers and international distributors.

Financial Snapshot

- Projected FY2026 Revenue: \$700,000
- High-margin, scalable model with repeat-order potential and low overheads.
- Turnkey operation includes full IP portfolio, tooling, finished goods, supplier base, and distribution channels.

The Market

With global wine and spirit production exceeding \$336 billion USD annually, the demand for cost-effective and sustainable maturation solutions is growing rapidly. This business is uniquely positioned

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to capture that market shift through innovation and environmental responsibility.

Opportunity

All R&D, testing, and commercial groundwork have been completed. The business is now ready for a strategic operator or growth-focused partner to scale production, expand marketing, and accelerate international sales.

Sale Includes

- All Intellectual Property (patents, trademarks, tooling, R&D assets)
- Finished goods, manufacturing equipment, and inventory
- Supplier and distributor network
- Full operational systems and documentation

Ideal For

- Manufacturers or prospective owners seeking a scalable international opportunity
- Wine or spirit producers looking for vertical integration
- Strategic buyers seeking sustainable innovation with proven results

For a full Information Memorandum, copy and paste the following link into your web browser to complete the confidentiality agreement - <https://www.mbs-public.com/public/ff9107e4-4083-438c-ade5-cd7b2dc50db5/ca>

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