

Tile & Stone Import Distribution Business for Sale Melbourne



For Sale

Location: **Melbourne**
Asking: **\$600,000**
Type: **Wholesale/Distribution**

Established Ceramic Tile & Stone Import Distribution Business Shareholder Investment \$600K

An established ceramic tile & stone import distribution business is seeking equity shareholder investment to fuel rapid growth. This business supplies both domestic and commercial markets, providing high-quality European stone ceramic tiles that are in demand among architects, developers, and builders.

Business Model

The business has a highly profitable model that, with the right capital injection, is poised for significant expansion. It operates from a well-appointed showroom and warehouse located in Melbourne's Bayside suburbs, perfectly positioned for logistical efficiency.

Management and Expertise

The Managing Director brings more than 15 years of experience in the tile and stone sector, having held senior roles with major companies. Their reputation is well-established, and they are highly respected within the industry, particularly among key stakeholders such as architects, developers, and builders.

Growth Potential

The business is on the brink of rapid expansion, supported by confirmed forward orders. These orders are due to favourable changes in town planning regulations, which promise to drive increased demand for ceramic tiles and stone.

Investment Opportunity

Shareholder investment is sought in \$400K increments up to \$1.2 million. This opportunity is suitable for:

An active working investor with complementary business skills

A silent investor

An industry company interested in vertical integration

Business Plan

An extensive business plan, including detailed financial forecasts, is available for interested parties. This document provides a comprehensive overview of the projected growth and profitability of the business.

Location

The business operates from a strategically located showroom and warehouse in Melbourne's Bayside suburbs, offering easy access to major transport routes and a prime location for attracting foot traffic and servicing clients.

Contact:

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This established ceramic tile import distribution business presents a unique opportunity for investors seeking a profitable and growing venture. With a skilled Managing Director, a strong industry reputation, and favourable market conditions, it is poised for rapid expansion and long-term success.

A full Business Information Summary is available for suitability qualified and experienced applicants.