



For Sale

Location: **Brisbane**
Asking: **\$189,000**
Type: **Health/Beauty**

Independent Float & Massage Studio - Proven Earnings & Strong Upside | 189K

An opportunity to acquire an established, independent boutique wellness studio specialising in float therapy, massage and recovery services within the growing health and wellbeing sector.

Operating from a purpose-designed studio based in Northern Brisbane, the business features:

- * 3 dedicated float rooms (including 1 double pod)
- * 2 massage rooms (including 1 double room)
- * 1 red light therapy room (convertible to massage)
- * Professional reception, waiting area and private facilities
- * Approx. \$45,000 in plant & equipment
- * Independently owned (No franchise restrictions)

The business generated approximately \$249,000 in revenue in FY25 and is currently tracking to achieve similar results in FY26, despite operating only 5.5 days per week at reduced hours. The owner has intentionally scaled back availability while transitioning toward semi-retirement, with no evening trading, limiting utilisation of the existing facilities.

Normalised Seller's Discretionary Earnings (SDE) are approximately \$80,000 per annum, with additional owner benefits and discretionary adjustments supporting a higher effective return for a working owner.

Float and red light therapy are operationally efficient, low-labour services, while massage is delivered via contractor therapists, keeping overheads flexible and controlled.

With extended trading hours and improved room utilisation, there is a clear pathway to materially increase revenue using the existing fit-out and systems, without the need for additional capital investment.

This opportunity would suit:

- * Wellness practitioners seeking ownership

Contact:

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LINK Business Brisbane
Broker Ref: BR01947

Jason Litherland



- * Allied health or recovery operators
- * Existing gym owners looking to diversify into recovery services
- * First-time buyers seeking a lifestyle business with upside

Asking Price: \$189,000 WIWO

Enquire now to discover more about this opportunity.

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