



For Sale

Location: **Sydney**
Asking: **\$500,000**
Type: **Transport/Automotive**

Leading Vertical Transportation Consultancy Opportunity

This well established business is a premier consultancy firm specialising in vertical transportation solutions, operating within the Personal and Other Services industry.

With a proven track record in the Other Services sector, this established business provides expert advice on lift maintenance, compliance, and optimization for commercial and residential clients across Australia. Years in operation have built a solid reputation for reliability and technical excellence, positioning it as a key player in a niche, essential market.

Key Selling Points

- **Established Market Position:** Dominant presence in the vertical transportation consultancy space with a loyal, recurring customer base of property managers, developers, and building owners.
- **Robust Infrastructure:** Comprehensive assets including proprietary tools, software, certifications, and a skilled team ready for seamless transition.
- **Growth Potential:** Expanding demand for lift safety and efficiency services amid urbanization and regulatory changes offers significant scaling opportunities.
- **Diversified Revenue Streams:** Services encompass audits, inspections, training, and project management, ensuring stable income.
- **Strategic Assets:** Strong online presence, industry networks, and intellectual property enhance competitive edge.

Financial Snapshot

This business demonstrates solid operational foundations with detailed financials available upon signing a confidentiality agreement (NDA). Highlights include consistent revenue generation and opportunities for profitability optimization post-acquisition. EBITDA stands at -\$1,339,218, reflecting current performance with clear turnaround potential through strategic enhancements.

Reason for Sale

The owner is retiring after a successful tenure, seeking a motivated successor to lead the business into its next growth phase. This sale presents a rare chance to acquire a turnkey operation with immense upside.

For a full Information Memorandum, copy and paste the following link into your web browser to complete the confidentiality agreement - <https://www.mbs-public.com/public/2e2a18cf-cc01-48ea->

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