

CBS Business Brokers

Established Strata Reporting Business

NSW | Property Services | 15 Years Market Presence

POA



~1,700 Reports p.a.
\$500 avg. per report



43% Net Margin
Exceptional for sector



90% Repeat Revenue
Established referrer base



Turnkey Operation
Minimal founder involvement

Confidentiality agreements apply. Contact CBS Business Brokers for detailed information and financial records.

cbsbrokers.com.au

Business & Property | Property/Real Estate

For Sale

Location: **Sydney**

Asking: **POA**

Type: **Services-Other**

Established Strata Reporting Business | NSW | Strong Margins |

Discover a specialist strata inspection reporting business with 15 years of proven market presence and consistent profitability. This is a turnkey opportunity in the essential property services sector.

BUSINESS OVERVIEW

The business provides comprehensive strata inspection reporting services across NSW, a standard and expected component of property conveyancing. Operating from a co-working office with minimal fixed costs, the business benefits from cloud-based systems (Asana, Slack, Dropbox, Xero) that enable lean operational efficiency.

FINANCIAL PERFORMANCE

- * Approximately 1,700 reports annually at ~\$500 per report
- * Net margins approaching 43% exceptional for the sector
- * Fixed-fee recurring revenue model provides predictable cash flow
- * Strong unit economics with established pricing power

INVESTMENT HIGHLIGHTS

Market Position: 90% of revenue derives from established repeat referrer relationships, creating a resilient, low-acquisition-cost revenue base.

Operational Scalability: Current infrastructure and team capacity provide significant room for growth within existing systems without substantial capital reinvestment. The business operates with minimal founder involvement, allowing new ownership to implement strategic growth initiatives immediately.

Experienced Team: Dedicated staff manage day-to-day operations, reporting, and client relationships, ensuring continuity and operational stability.

Low Overhead: Co-working arrangement and cloud-based workflows minimise fixed costs and maximise margin protection.

Contact:

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Australia
Broker Ref: 25638



WHY THIS OPPORTUNITY?

The property services sector remains robust and resilient. This business offers strong cash generation, predictable revenue streams, and genuine scalability potential without requiring significant capital expenditure or operational restructuring. Ideal for a buyer seeking cash flow, market stability, and growth potential in a specialist niche.

NEXT STEPS

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