



## For Sale

Location: **Brisbane**  
Asking: **\$750,000**  
Type: **Services-Other**

### High-Performing Arborist Business | ~\$1M Revenue | ~\$400K+ EBITDA | Team in place

A rare opportunity to acquire a highly profitable and well-established arborist services business operating within a consistently strong and non-discretionary trade services market in South East Queensland.

- Incoming owner doesn't need to be an arborist (current owner is not)
- Perfect fit for lifestyle owner operator
- Husband and Wife team or someone seeking career change

This business delivers professional tree removal, pruning, and vegetation management services across residential, commercial, and council-related work. It has built a strong reputation for reliability, safety, and quality, supported by an experienced team and a well-developed operational structure.

Generating approximately \$1 million in annual revenue, the business produces exceptional profitability well above industry benchmarks, with normalised earnings in the range of \$330K-\$470K. The operation is lean, efficient, and highly cash generative, making it an ideal acquisition for both owner-operators and strategic buyers.

A key strength of the business is its team-based delivery model, with operational expertise embedded within the workforce rather than reliant on the owner. This provides immediate continuity and scalability for an incoming purchaser.

The business is fully equipped with a substantial plant and equipment base, enabling delivery of both standard and complex, high-margin jobs without the need for additional capital outlay.

#### Business Highlights:

- \$1M Annual Revenue
- Normalised Earnings ~\$400K+
- PEBITDA to working owner \$500k+
- EBITDA Margins 34%-41% (Well Above Industry)
- Established Brand with Strong Local Reputation
- Diverse Revenue Streams (Residential, Commercial & Council Work)
- Experienced Team Not Owner Reliant
- Fully Equipped Operation with ~\$320K in Plant & Equipment
- Strong Cash Flow & Efficient Cost Structure
- Recurring & Non-Discretionary Service Demand
- Clear Growth Opportunities Through Team & Capacity Expansion

This is a compelling opportunity to acquire a high-margin trade services business with strong fundamentals, immediate cash flow, and clear scalability in a fragmented and growing market.

To access this business's Confidential Information Memorandum, please copy and paste the following link into your web browser, complete the Confidentiality Agreement, and our brokers will contact you

### Contact:

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Price \$750,000 Positioned as an asset sale, sold as a going concern

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