



For Sale

Location: **Perth**
Asking: **\$975,000 + SAV**
Type: **Services-Other**

Acquisition Opportunity | Fire Safety Services Business | Perth, WA

Well-established, fire safety services business operating across the Perth metropolitan area. The business provides comprehensive fire safety installation, servicing, commissioning, and modification services across a portfolio of over 100 contracted sites.

The Business at a Glance

- Strong client reputation in the Perth strata and commercial market
- Delivers end-to-end fire safety solutions including fire alarm systems, emergency warning and intercom systems (EWIS), emergency lighting, fire extinguishers, fire hydrants and hose reels, pumpsets, sprinklers, and fire doors
- Revenue model is predominantly recurring 70% from scheduled servicing contracts, 25% from call-outs and repairs, and 5% from fitouts and modifications
- Operates from three fully equipped service vehicles with no commercial premises lease low fixed costs and immediate operational flexibility

Financials

- FY2026 (f): Revenue \$1,500,000 | Normalised EBITDA circa \$650k
- FY2025 Revenue: \$1,480,591 | Normalised EBITDA: \$690,389
- FY2024 Revenue: \$1,427,219 | Normalised EBITDA: \$637,673

Why This One Stands Out

- Over 100 active service contracts
- Non-discretionary revenue base compliance with Australian Standard AS 1851 legally mandates routine fire system servicing.
- Long-standing relationships across numerous major strata managing agents
- Circa \$300,000 of plant and equipment included, comprising three modern service vehicles, specialist tools and equipment

Contact:

Dru Morgan
or [1300 577 297](tel:1300577297)

aubizbuysell.com.au/132598

Business Brokers Network
Australia
Broker Ref: 25775



-No commercial lease business operates from service vehicles and a home office, keeping fixed overheads minimal

Transaction Details

Asking Price: \$975,000 + Stock at Value (approx. \$5,000)

Suits an experienced fire safety technician or trade services operator seeking to acquire an established business with immediate cash flow

This is a well-priced business with genuine recurring revenue, a diversified client base, and real barriers to entry in a growing metropolitan market. The fire safety sector benefits from non- discretionary compliance obligations and structural tailwinds from Perth's continued residential and commercial development.

To access this business's Confidential Information Memorandum, please copy and paste the link below into your web browser, complete the Confidentiality Agreement, and our brokers will contact you accordingly.

<https://www.mbs-public.com/public/edeb820b-dce0-4e8c-b3a6-1e921c503a62/ca>

DRU