



For Sale

Location: **Brisbane**
Asking: **\$3,000,000**
Type: **Construction**

Technology Enabled Building Certification Firm SEQ

Established building approvals practice servicing insurance builders and commercial developers across South East Queensland. Multi-year operating history built on proprietary workflow automation, a fully remote operating model, and a deep base of recurring referral clients.

FY2026 Forecast, Revenue \$2.9mil, EBITDA \$1.28mil

Demonstrable growth trajectory into the current financial year, supported by tightening regulation and a fragmented competitive landscape primed for consolidation.

Business highlights

- Approx. \$2.5M FY25 revenue and \$900K+ EBITDA
- FY26 forecast revenue ~\$2.9M (annualised from 10-month YTD performance) year-to-date up ~17% vs prior year same period, with recent months at record run-rate
- Proprietary AI and workflow automation (transferable IP) automates tasks previously requiring dedicated headcount
- 100% remote operating model small, accredited team, low overheads, nationwide recruitment pool
- Accredited certifiers across multiple QBCC levels key-person risk mitigated by documented systems and team structure
- Recurring revenue from insurance builders and commercial developers
- No formal marketing spend organic, referral-driven growth
- Clean handover supported; founders available through transition

Suited to a strategic buyer with capital and business experience seeking a scalable platform with proven systems, loyal clients and significant growth headroom in a structurally supported sector.

Offers over \$3,000,000 considered.

For a full Information Memorandum, copy and paste this link to complete the confidentiality agreement
- <https://www.mbs-public.com/public/cd9c8342-ac88-48cf-aae9-1808727b4549/ca>

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