



For Sale

Location: **Sydney**
Asking: **Expressions of Interest**
Type: **Transport/Automotive**

Central NSW-Based Freight Transport Business

This is a chance to acquire a highly profitable, well-run road freight business with an exceptional five-year track record, a loyal blue-chip customer base, and a proprietary operational advantage that consistently delivers margins most transport operators can only dream about.

Based in central NSW and operating regularly scheduled interstate routes to Queensland, South Australia and Victoria, the business has grown revenue from \$5.8M in FY2022 to a projected \$8.3M in FY2026 all while maintaining net margins of 2023% for five consecutive years.

About the Opportunity

Proprietary Backloading Methodology The Core Competitive Edge - The single biggest differentiator is a proprietary scheduling and backloading system that achieves industry-leading return-load fill rates.

Industry-Leading Margins, Sustained Over Five Years- Net margins of 2023% sustained across five years. They are the product of disciplined operations, smart routing, and a well-managed customer and freight mix.

Loyal, Diversified Customer Base- Customers range from ASX-listed blue-chip corporates to longstanding family-owned businesses, spanning agricultural products, fast-moving consumables, pet food, industrial products and mining equipment.

Experienced, Stable Team - 12 full-time and 2 casual staff, supplemented by a ready network of subcontractors. Low staff turnover.

Strong, Modern Fleet- 10 primemovers and 30+ trailers operating 26m B/Double tautliner and B/Triple configurations, purpose-built for high-volume interstate freight at scale with regularly scheduled routes.

Consistent Cashflow Generation - The business generates reliable, strong cashflow funding ongoing fleet upgrades and delivering steady owner distributions.

Financials

2026 - Revenue of \$8.32m and Adj EBITDA of \$1.95m (Forecast)

2025 - Revenue of \$7.29m and Adj EBITDA of \$1.61m

2024 - Revenue of \$7.62m and Adj EBITDA of \$1.60m

Growth Opportunities

A highly scalable model with identified paths to growth, including:

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Business Brokers Network
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- Deploying the proprietary backloading methodology across an acquirer's existing fleet for immediate margin improvement

- Leveraging the established central NSW hub to expand interstate coverage across new corridors

- Extending the customer base across additional freight categories and industry verticals

This opportunity suits a range of buyers from an owner-operator looking for a turnkey, highly profitable freight business with strong systems and a loyal team, to a strategic transport group seeking a central NSW platform and the ability to apply a genuine operational edge the proprietary backloading methodology across their existing network.

For a full Information Memorandum, copy and paste this link to complete the confidentiality agreement

- <https://www.mbs-public.com/public/90de5f08-8b48-4b69-8405-7691a216d0f0/ca>

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