



For Sale

Location: **Brisbane**
Asking: **\$449,000**
Type: **Transport/Automotive / Retail Other**

ONLINE AUTOMOTIVE & INDUSTRIAL PARTS DISTRIBUTOR 5950

PROFITABLE ONLINE AUTOMOTIVE & INDUSTRIAL PARTS DISTRIBUTOR

\$449,000 Including Stock

Semi-Managed | Strong Online Sales | Australia & New Zealand Customer Base | Specialist Market Position

An exceptional opportunity to acquire a long-established, profitable distributor of premium instrumentation, gauges, sensors and monitoring equipment servicing customers across Australia and New Zealand.

Operating within a specialised niche, the business has built a strong reputation for supplying high-quality products to the automotive, transport, marine and industrial sectors. Backed by an established online sales platform and recognised global product brands, the business delivers consistent sales through a highly efficient and scalable operating model.

With over half of revenue generated online, the business benefits from low overheads, streamlined operations and significant potential for future growth.

Key Investment Highlights:

Established and respected specialist distributor

Proven online sales platform generating the majority of revenue

National customer base across Australia and New Zealand

More than 700 active customers with strong repeat business

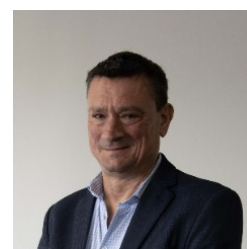
Semi-managed operation with established systems and processes

Contact:

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ABS Business Sales Brisbane
Broker Ref: 554140



Diversified customer base across multiple industry sectors

Stockholding of approximately \$130,000 included in the sale price

Minimal premises requirements and low operating overheads

Easily relocated or integrated into an existing operation

Significant growth opportunities through expanded online marketing, marketplace listings and product range development

A Business Built for Growth

The current owner has limited involvement in the day-to-day operation, making this an attractive acquisition for investors, owner-operators or strategic buyers seeking a profitable business with proven systems already in place.

The business would particularly suit automotive parts suppliers, industrial distributors, marine equipment businesses, e-commerce operators or trade buyers looking to expand their product offering, strengthen their market presence and leverage an established customer base.

Opportunities to acquire a niche market leader with strong online sales, established supplier relationships and a loyal customer base are rarely available.

Asking Price: \$449,000 Including Stock