

For Sale

Location: **Perth**
Asking: **Expressions of Interest**
Type: **Wholesale/Distribution / Retail Other**

Established Retail and Wholesale Distribution Group

This is an excellent opportunity to acquire a large and well-established Australian retail and wholesale distribution group operating within the leisure consumer products sector.

The Group has been operating successfully for more than 35 years and has built a strong reputation within its industry. It operates a network of retail stores across Western Australia and Victoria together with a wholesale division supplying customers throughout Australia. The business benefits from a diversified revenue base, established supplier relationships, strong market presence and a loyal customer following developed over several decades.

With an experienced management team supported by a substantial workforce across retail, wholesale and support functions, the business is well positioned for a smooth transition to new ownership. The Sellers are flexible regarding the handover process and are willing to assist the successful purchaser to ensure continuity of operations and customer relationships.

Key Features:

- * Long-established and recognised business operating for more than 35 years
- * Integrated retail and wholesale operations providing multiple revenue streams
- * Retail store network across Western Australia and Victoria
- * Wholesale distribution network servicing customers throughout Australia
- * Diversified supplier base and longstanding supplier relationships
- * Experienced management team and substantial workforce
- * Established systems, procedures and operational infrastructure
- * Strong customer loyalty and high level of repeat business
- * Significant stock holdings
- * Opportunities for further growth and expansion, including into other states

Financial Snapshot:

Contact:

David Screaigh
0409 113 814 or [08 9409 2266](tel:0894092266)

aubizbuysell.com.au/133217

Business Brokers Network
Australia
Broker Ref: 25974



* Revenue: > \$40 million (FY 2024/25)

* Adjusted EBITDA: > \$6 million (FY 2024/25)

* Stock Holdings: Typically \$10 million - \$11 million (subject to seasonal fluctuations)

The 2025/26 financial year is currently tracking at a higher sales and profit level. The business also includes significant stock holdings, together with the vehicles, plant and equipment required to support both the retail and wholesale operations. Further financial information is detailed within the Information Memorandum.

The business would be an attractive acquisition for a strategic purchaser seeking to expand their retail footprint, wholesale distribution capability or market presence through the acquisition of an established platform business. It may also appeal to larger private groups, family offices or investors seeking a scalable business with further growth opportunities.

This business is being offered for sale by Expressions of Interest.

An Information Memorandum outlining the opportunity is available to interested parties upon completion of the confidentiality agreement and buyer questionnaire form on our website. As the Information Memorandum contains detailed and commercially sensitive information, access will only be provided to parties approved by the Sellers. The approval process assists the Sellers in understanding a prospective purchaser's background, acquisition criteria, experience and funding position before releasing further information. Potential purchasers should be in a position to demonstrate their financial capacity to complete an acquisition of this nature.

To complete the CA please copy and paste the link below or submit enquiry form.

David Screaigh 0409 113 814

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