



For Sale

Location: **ACT**
Asking: **\$3,230,000**
Type: **Health/Beauty**

Aged Care & Home Care Business | ACT | \$906k SDE | \$4m+ Revenue

An exciting opportunity to acquire a high-performing aged care and home care business in the ACT, operating in one of Australia's fastest-growing and most sought-after sectors. Supported by strong demographic trends and increasing government funding, the home care industry continues to experience significant growth as more Australians choose to remain living independently in their own homes.

Operating within a leading national franchise network, the business benefits from established systems, brand recognition, operational support, and a significantly reduced compliance burden compared to independently operated providers.

Established in 2023, the business has grown rapidly, on track for 4M in revenue and FY2026 SDE of approximately \$906,000. Current trading performance indicates a run-rate of approximately \$1.14 million SDE per annum.

Key Highlights

- * ACT-based aged care and home care business
- * Annualised FY2026 SDE of approximately \$906,000
- * Most recent 3 months generated approximately \$285,000 SDE
- * Current trading performance equates to a 12-month SDE run-rate of approximately \$1.14 million
- * Approximately 167 active clients
- * Government-funded recurring revenue model
- * Operates within a leading national home care franchise network
- * Significantly reduced compliance and regulatory burden compared to independent providers
- * Registration, quality systems, policies, procedures and ongoing compliance support provided through the franchise and approved provider structure
- * Strong referral relationships across healthcare and aged care sectors
- * Experienced management and administration team in place
- * Diverse workforce delivering a broad range of care services

Contact:

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Jason Litherland



* Established systems, processes and operational infrastructure

* Significant barriers to entry for new market participants

* Operating in a sector supported by powerful demographic and government funding tailwinds

* Strong historical growth with substantial future expansion potential

The business delivers a comprehensive range of in-home care services including personal care, domestic assistance, care management, nursing, allied health and other support services. Revenue is diversified across a large client base, with no material reliance on any single client.

Opportunities of this scale, profitability and growth profile are rarely brought to market. The combination of recurring revenue, strong earnings, established referral networks, franchise support, and exposure to one of Australia's fastest-growing sectors makes this an attractive acquisition for strategic operators, healthcare groups, investors, and owner-operators alike.

Asking price \$3,230,000

Enquire now to receive further information.

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