



For Sale

Location: **Brisbane**
Asking: **Expressions of Interest**
Type: **Services-Professional**

Infrastructure Advisory Consultancy | 30% EBITDA* | Government Clients

An opportunity to acquire a well-established advisory consultancy servicing Government, infrastructure and institutional clients throughout Queensland.

The business has developed a strong market position and brand through specialist expertise, long-standing client relationships and consistent project delivery. Government-related projects contribute approximately 60-70% of annual revenue, supported by a diversified mix of public and private sector clients. Backed by an experienced team, established systems and a secured pipeline of future work, the business offers an attractive combination of profitability, stability and growth potential.

Key Highlights

- Revenue of \$3.68m (2025FY), \$3.15m (2026FY Draft)
- Normalised EBITDA of \$1.18m (2025FY), \$843k (2026FY Draft)
- *EBITDA margins ranging from 27-32%
- Approximately 60-70% government-related revenue
- Diversified public and private sector client base
- Secured future work pipeline exceeding \$2.5m
- Experienced and stable professional team
- Established management structure and operating systems
- Lease in place to 2029 with a further 5-year option

Ideal Acquisition for

- Engineering, infrastructure and project management consultancies
- Professional services firms seeking complimentary services
- Strategic acquirers looking to expand government and institutional market exposure

Asking Price: Expressions of Interest

Contact:

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