



For Sale

Location: **Darwin**
Asking: **\$330,000**
Type: **Manufacturing**

Darwin Glass & Aluminium Fabrication - 25 Years of Trade

Established Darwin Market Leader Strong Profits Fully Equipped Operation

An outstanding opportunity exists to acquire a highly regarded glass and aluminium fabrication business servicing the greater Darwin region. Operating successfully for more than 25 years, the business has built an excellent reputation for quality workmanship, reliability and responsive customer service across the residential, commercial, insurance, government and construction sectors.

Consistently generating strong profits, the business enjoys diversified revenue and strong repeat work from builders, insurers, property managers, body corporates and commercial clients.

Services include aluminium windows and doors, glazing, security screens, shower screens, mirrors, custom aluminium fabrication, shopfronts, emergency glass repairs and maintenance. Extensive expertise in products specifically designed for Darwin's tropical climate provides a significant competitive advantage.

Key Features:

- * Established Darwin business operating successfully for over 25 years.
- * Consistent strong profits.
- * Priced to sell at a fraction of setup cost price is fully asset backed!
- * Diversified customer base with substantial repeat business.
- * Skilled local team expected to remain following settlement.
- * Cloud-based management system covering quoting, scheduling, invoicing and customer records.
- * Fully equipped workshop including plant, equipment, service vehicles and trading stock
- * Long-term lease available or property purchase also available
- * Strong supplier relationships and established customer network
- * Excellent online presence with further growth potential through digital marketing, government tenders and maintenance contracts
- * Structured handover included

Contact:

Andrew Hahn
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Business Brokers Network
Australia
Broker Ref: 26092



The business is well positioned to benefit from continuing defence, construction, infrastructure and resource investment throughout the Northern Territory, together with the NT Government's Buy Local policy, which strongly favours established local suppliers.

Genuine reason for sale. This represents a rare opportunity for an experienced industry operator to acquire a profitable, well-established business with skilled staff, quality assets and a respected market reputation for well below the cost of establishing a comparable operation from scratch.

For further information contact Andrew Hahn on 08 8941 3000 or andrew@tbsav.com.au.

Licensed Agent: AL 1040 16 Smith Street, Darwin NT 0800

Photos are for illustrative purposes only and may not be of the actual business assets or activities